

Malaysia – Egypt Palm Oil Trade Fair and Seminar

P O T S

8 November 2010

EGYPT : OILS AND FATS INDUSTRY



1980 – FIHC (State owned, 7 Companies). Predominantly Cotton Seed Oil - Soya Beans Oil – Sunflower Seeds Oil - Tallow

1990s – Private Sector joins in and the industry is served by both the Public and the Private sectors.

Crushing capacity - increased from 1,200 Tons per day to over 6,000 Tons per day, expansion mainly by private companies.

Refining capacity – increased from 900 Tons per day to 5,000 Tons per day with the recent expansion in refining by private companies.

Tallow is no longer used , neither Hydrogenated Oils.

Soya , Sun, and Palm are the main Fats and Oils processed with niche markets for Cotton, Corn and C N O / P K O.

EGYPT : OILS AND FATS INDUSTRY



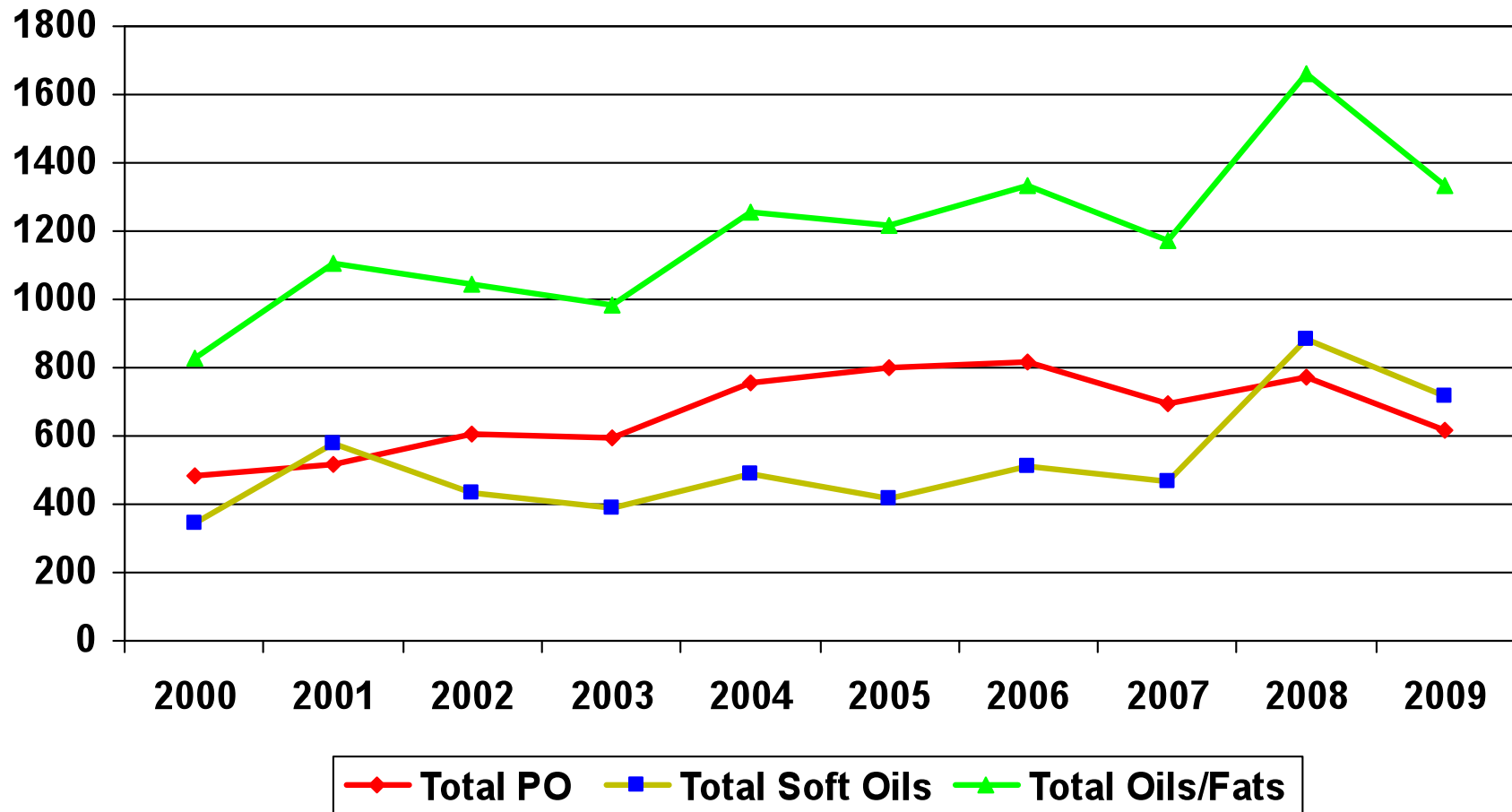
- Used to be controlled by public sector – FIHC
- 1986 MIGOP was formed
- 1987 SILA was formed
- 1989 UOP was formed
- 1990s Investment in private sector boomed
 - FELDA, ARMA, SIME DARBY, SAVOLA, I O I, IFFCO, AI WATANIA, ALEXANDRIA O & S, AL MASRIA, AL ARABIA, ALPHA, AL IKHWA, WADI EL NIL, ABOU SEEDA.
 - Privatization of F I H C companies namely CAIRO OIL and SOAP.
 - Upstream and downstream processing – Extraction, Physical refining, Double Fractionation, Interesterification.
 - Production of more downstream products – Specialty Fats, Soap Noodles, Solid Fats ...

EGYPT: BALANCE OF OILS AND FATS (000 T)

	2009	2008	2007	2006	2005
Production	355	363	367	332	285
Imports	1567	1510	1162	1182	1308
Exports	287	217	94	112	99
Disappearance	1702	1517	1467	1407	1395
Population (Mn)	83	81.5	80.1	78.6	77.2
Caput use (kg)	20.5	18.6	18.3	17.9	18.1
GDP % Growth	4.7	7.2	7.1	6.8	4.5

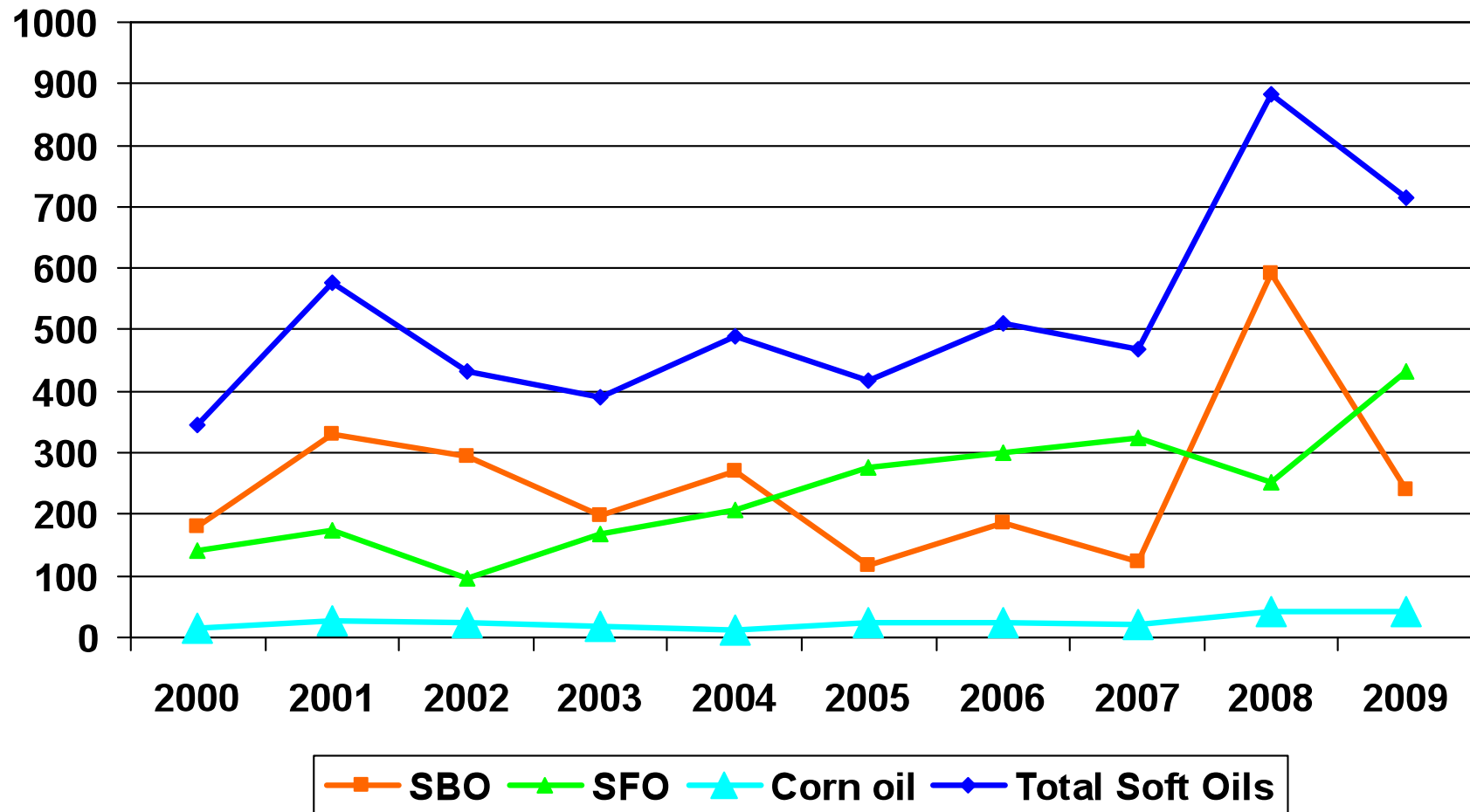
Source: Oil World Annual 2010

EGYPT : IMPORT TREND (000 MT)



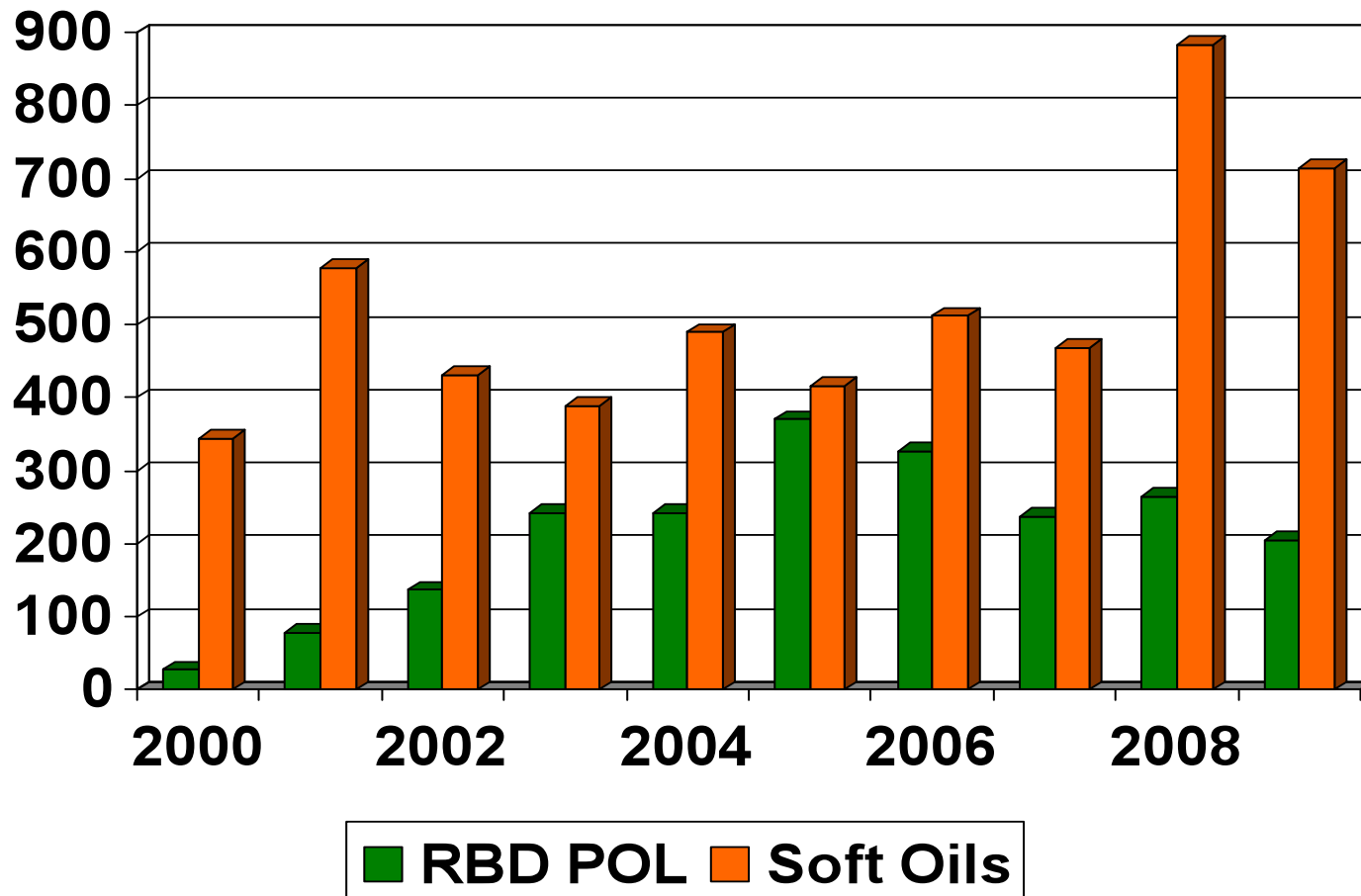
Source: Ports Data

EGYPT : IMPORT TREND (000 MT)



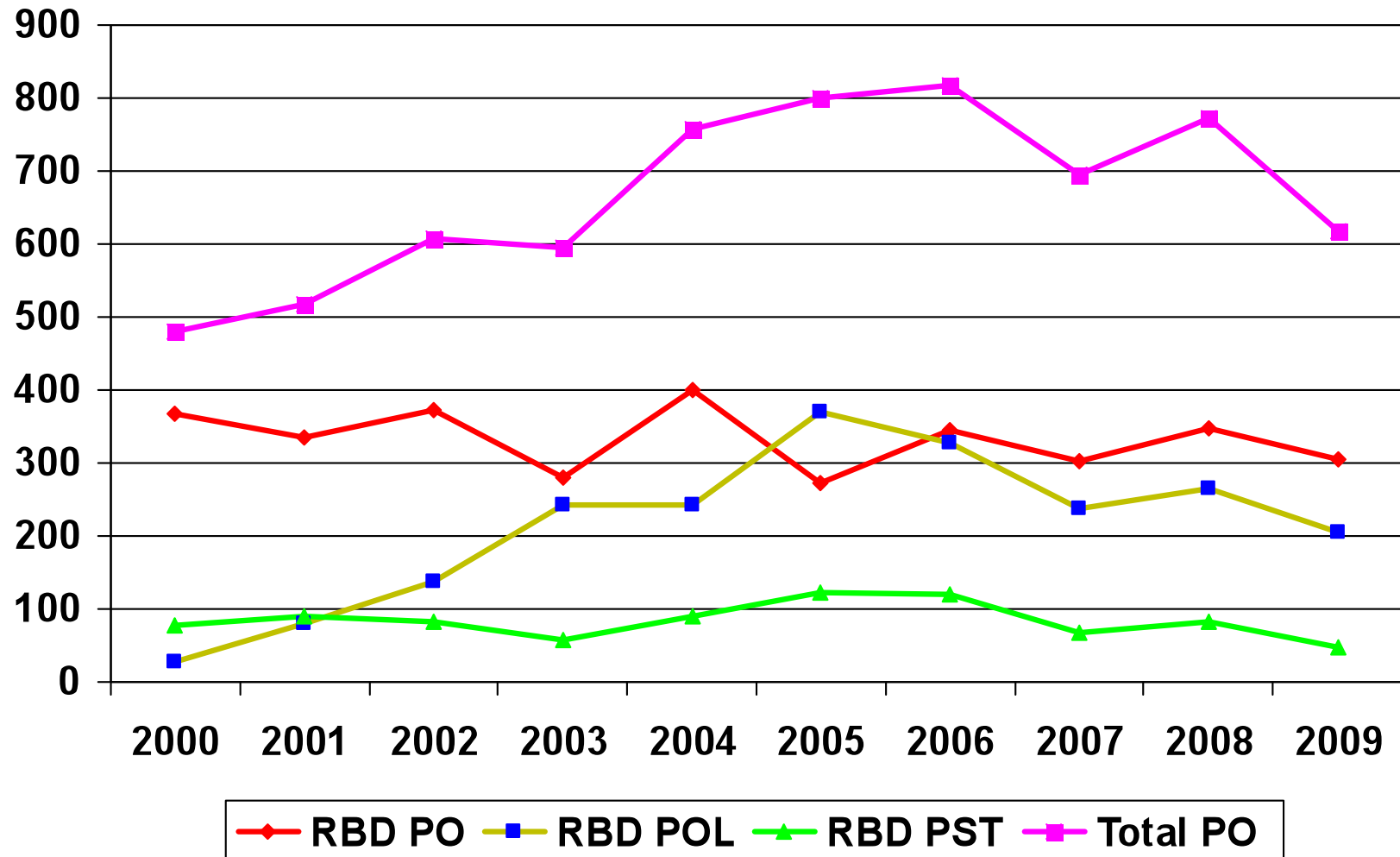
Source: Ports Data

EGYPT : IMPORT TREND (000 MT)



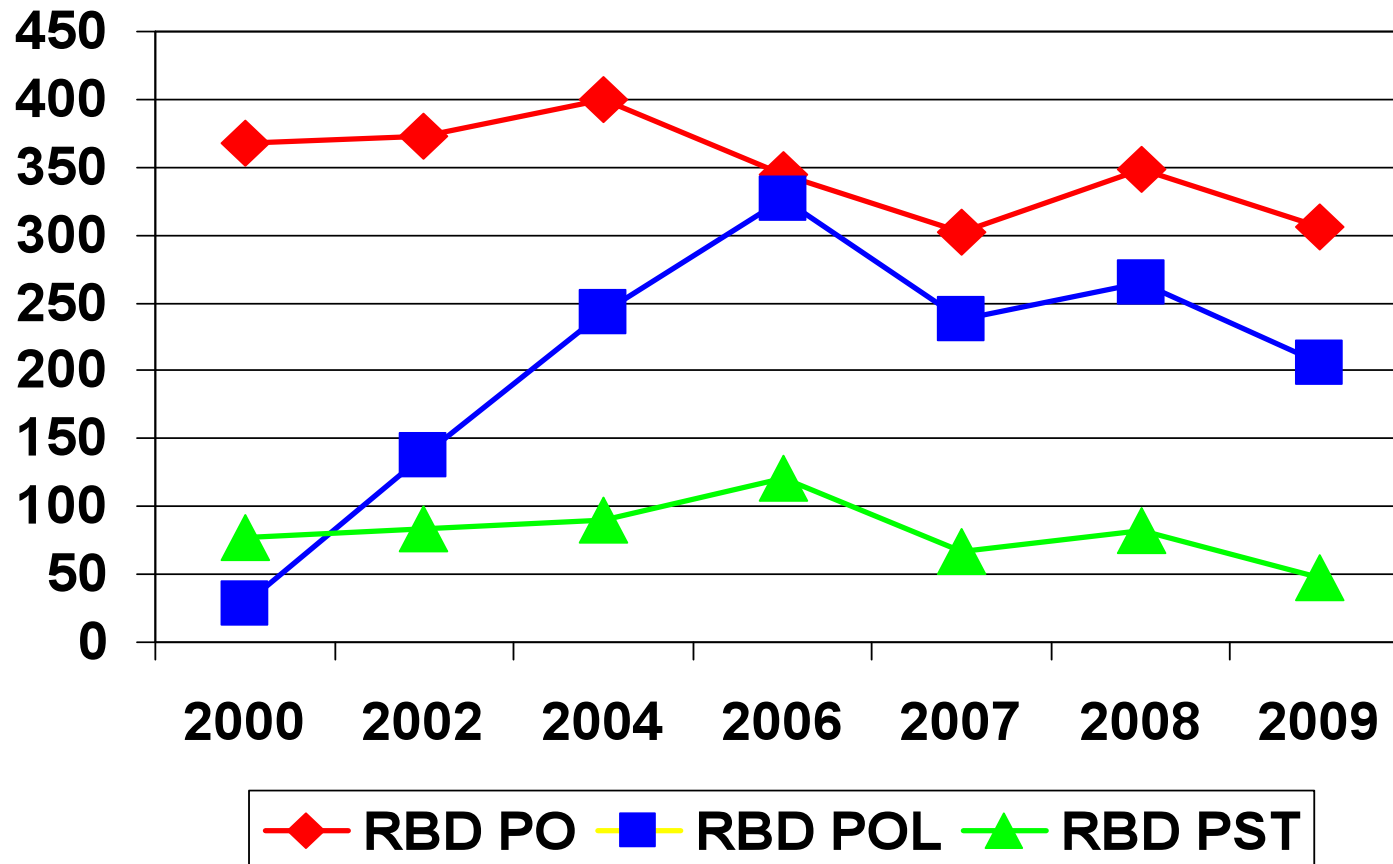
Source: Ports Data

EGYPT : IMPORT TREND (000 MT)



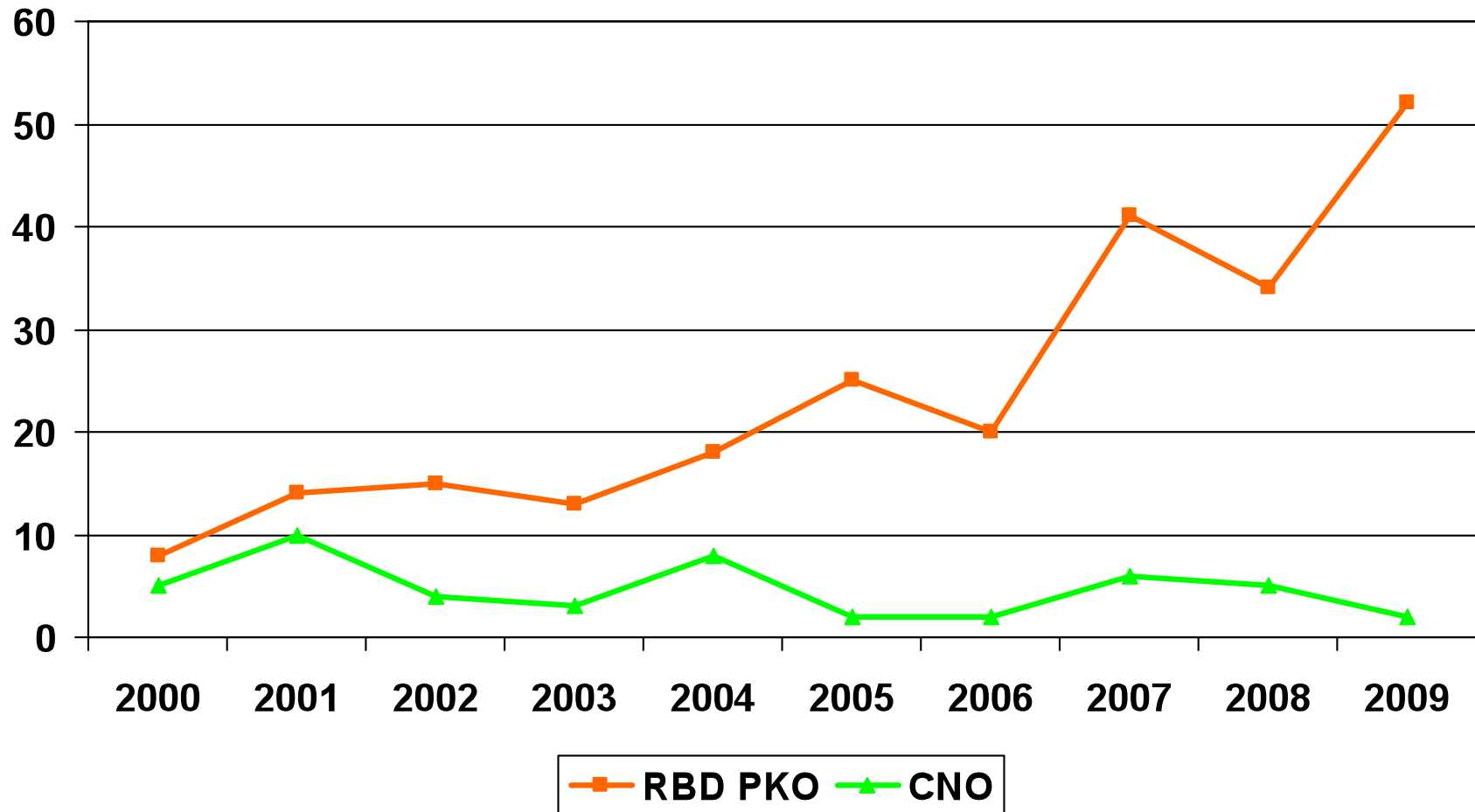
Source: Ports data

EGYPT : IMPORT TREND (000 MT)



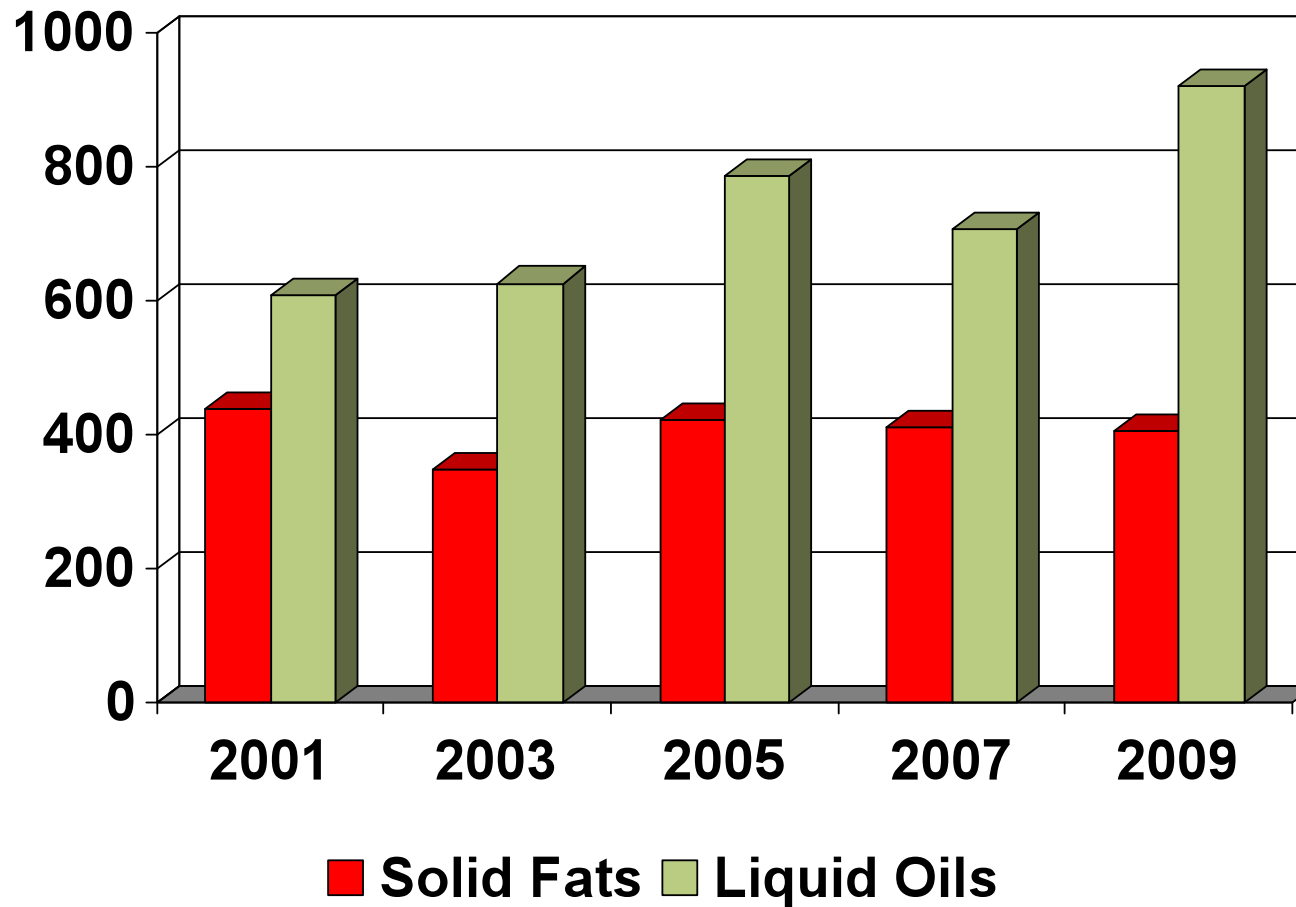
Source:Ports Data

EGYPT : IMPORT TREND (000 MT)



Source: Port Data

EGYPT : SHARE OF SOLID FAT:LIQUID OILS (%)

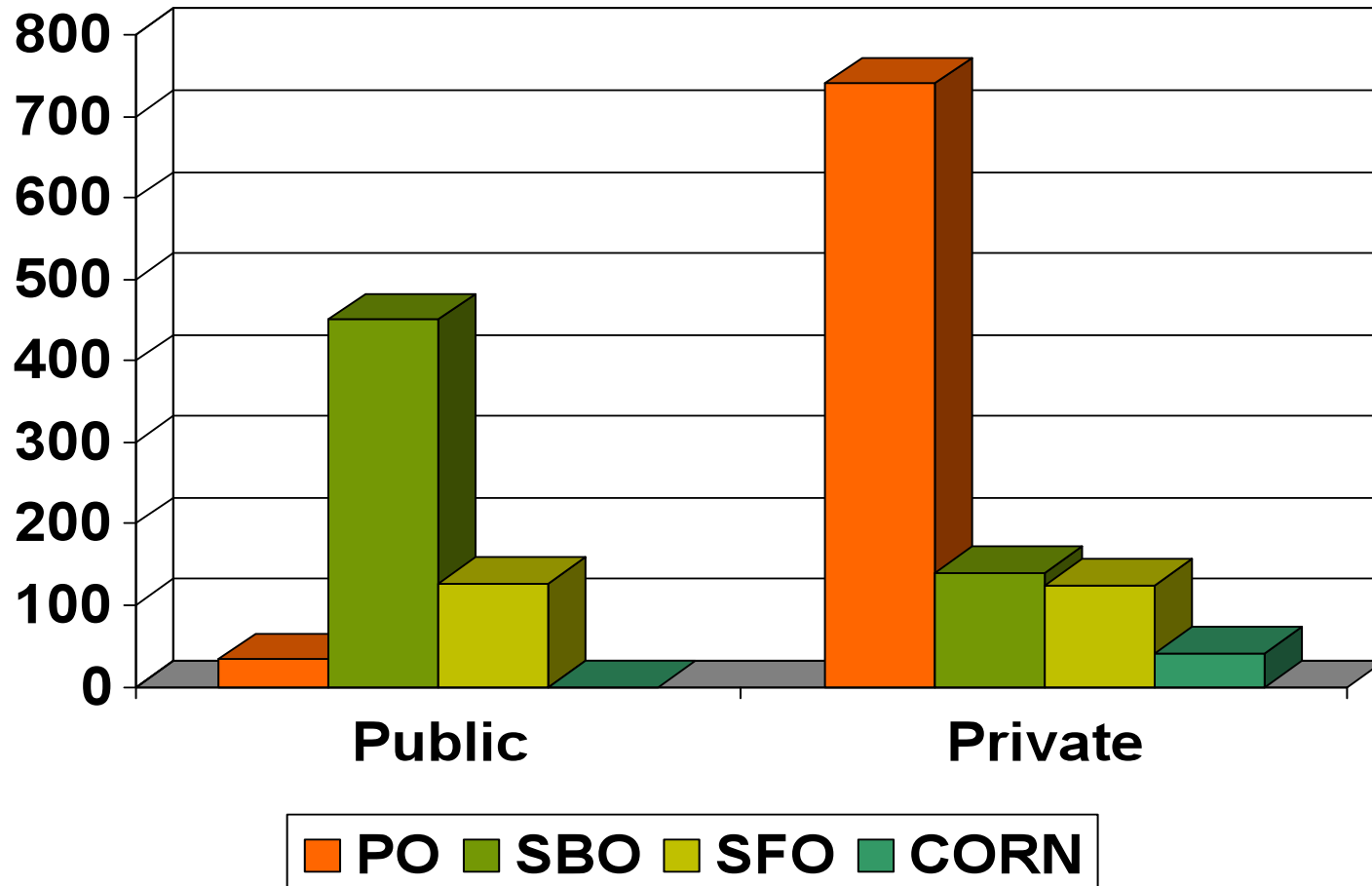


EGYPT : IMPORT TREND – 2007 (000 MT)



Source: Ports Data

EGYPT : IMPORT TREND – 2009 (000 MT)



Source: Ports Data



FUTURE TRENDS

SUBSIDY

NEW MARKETS

TRADE AGREEMENTS

LEGISLATIONS



FUNCTIONALITY

FATS and OILS meet consumer needs

Namely provides essential nutrients

Adds palatability to food, flavor and taste

To meet those two targets

Ensure high quality products



FORTIFICATION

Adding specific nutrients to Fats and Oils

Oil soluble Vitamins namely A, E, D, K

Doses, Application, Controlling, Handling, Monitoring

Consumer awareness, education, promotion

Codex, Legislation, Labeling, Ethical advertising &
Marketing

FORTIFICATION of the SUBSIDISED OIL

وَزَارَةُ التَّضَامُنِ الْإِجْتِمَاعِيِّ



ADDING VITAMINS “A” & “D”



- As per the recommendation of the National Nutrition Institute the levels of Vitamin A = 60 iu/gm and Vitamin D = 3 iu/gm in fortified vegetable oils were adopted.
- Ministry of Social Solidarity in cooperation with WFP and GAIN organization will provide the necessary dosing equipment as well as the vitamins in a form of premix to the 12 companies involved in producing the subsidized vegetable oil.

ADDING VITAMINS “A” & “D”



- The target is to fortify the subsidized oil, a blend of Soya Beans Oil and Sunflower Seeds Oil, with two important Vitamins.
- To Strengthen the immune system, Prevent soft bone diseases such as Rickets, Prevent blindness. Improve: Vision Gene transcription, Immune function, Embryonic development and reproduction, Bone metabolism, Skin health, Antioxidant activity.
- Over 60 millions, low to moderate income, Egyptians will benefit from this program.



THE TREND IS SET

The FATS & OILS Industry is ready and Capable

Of Insuring the highest quality Products

Fulfilling the local demands and beyond

The background is a solid green color. On the left side, there are several overlapping circles of varying shades of green, creating a decorative pattern. The circles are semi-transparent, allowing the green background to show through them.

THANK YOU

Zakaria El Shafei

United Vegetable Oil Processing