Challenges or **Opportunities?**

A Malaysian Perspective on Smallholder Certification

IPOSC 2012, KUALA LUMPUR

oilpalm.wildasia.org

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Too expensive

Limited know how

Small; it is not economical

Why help? They can sell to anyone

No premium, so how to get them to join

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1. Overview of our work in palm oil

2. Independent smallholders

3. RSPO certification & smallholders

4. Lessons from the field

5. Reasons to have hope

Wild Asia in
Palm Oil

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Since 2005
7
Years in Oil Palm
Since 2005
7
Palm-producing countries covered
Since 2010
263
Farmers interviewed (smallholder assessments)
Since 2010
13
Dealers interviews (smallholder assessments)
Since 2005
92
Palm-related assessments conducted
Since 2010
13
Project locations (smallholder assessments)
Since 2010
15
Mills interviewed (smallholder assessments)

Who We Work With

MILLERS

CERTIFICATION STANDARDS

PROCESSORS

PLANTERS & SMALLHOLDERS

BANKS & INVESTORS

CONSUMER GOODS & OTHERS

Our Goal

To promote the growth of **Sustainable** Palm Oil

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Independent Smallholders & RSPO

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Schemed Smallholders

Independent Smallholders

M.

I

R

F

- 60% in PM
- Avg. 6.4 vs 3.2 ha

Farmers
Dealers
Mills
FFB
FFB
CPO

ICS for internal compliance & continual improvement

Autonomous "Group"

An identifiable group made up of independent small farmers who meet the RSPO standard for small independent farmers

Up to < 40 ha

Legal; GAP; OSH; E; People

Simplified standard cf. schemed/company producers


Farmers
Dealers
Mills
FFB
FFB
CPO

Lessons
From the Field

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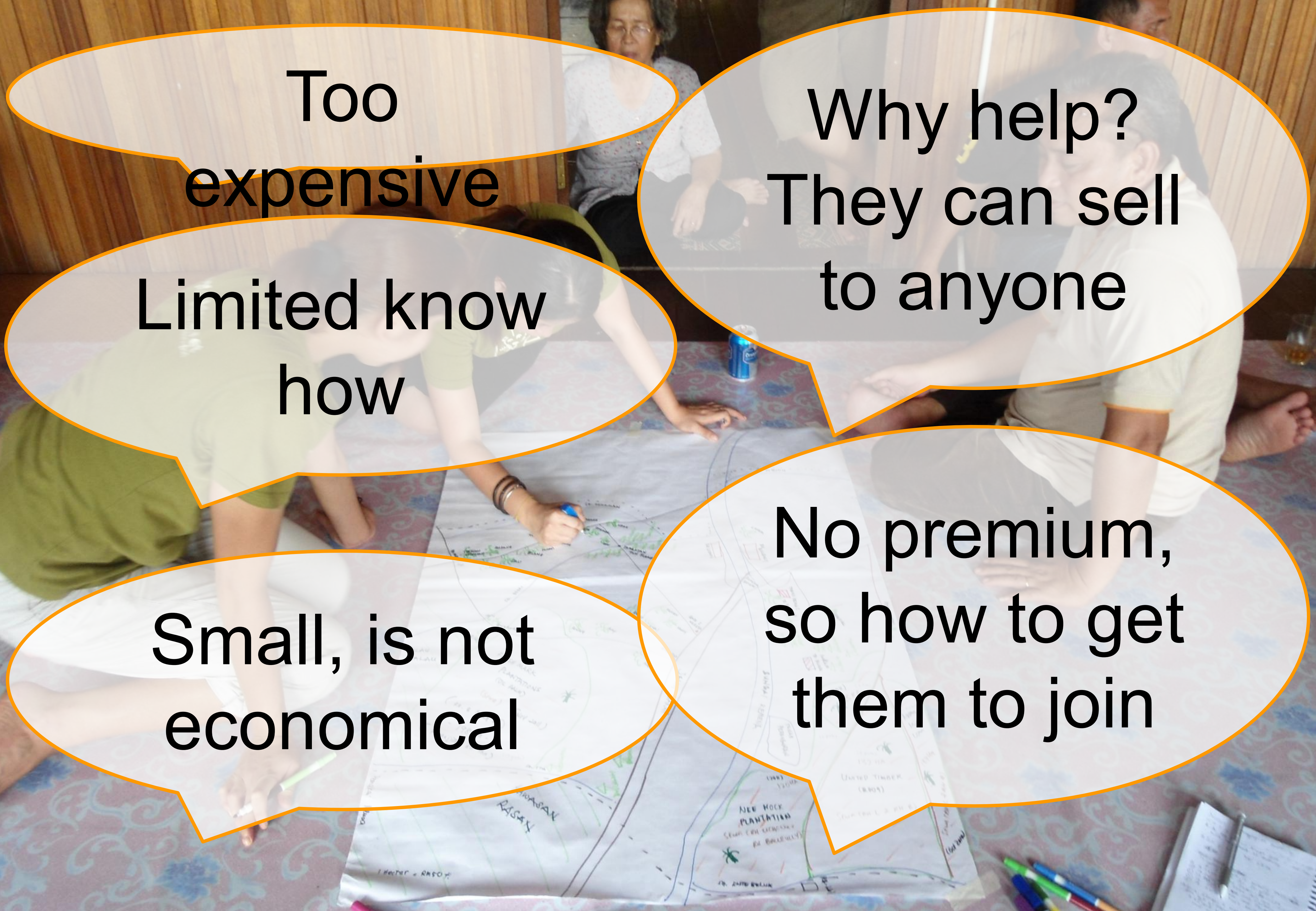
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Reasons
For Hope

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Keresa Mill-Plantation supported model


Thailand GIZ-
cooperative model

MPOB's SPOC & Tunas Model

MPOB-WA MoU Telupid Project

• • •

Conclusion

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Questions?

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