

SOUVENIR PROGRAMME

Malaysia – India Palm Oil Trade Fair & Seminar 2012

POTS

7 - 8 June 2012
ITC Maratha Hotel, Mumbai

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Innovative Partnerships

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The Vanaspati Manufacturers' Association of India

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MESSAGE

Minister of Plantation Industries
& Commodities Malaysia



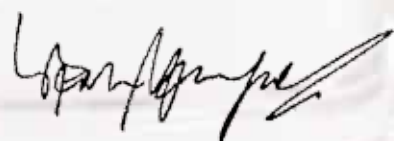
It gives me pleasure to welcome all the participants of the 3rd Malaysia – India Palm Oil Trade Fair and Seminar (POTS) 2012. This is the second time that this event is held in Mumbai, the dazzling commercial city and the business capital of India.

Malaysia and India have enjoyed mutually beneficial relationship in the edible oil trade. Indeed, palm oil played a major role that has contributed significantly towards the bilateral trade between the two nations, totaling USD 12.5 billion in 2011.

India, as a rising Asian economy is now keenly watched by many. Hence, Malaysia – India POTS 2012 is once again organized to provide a platform for discussion for the oils and fats players from both countries to converge to keep abreast with the developments in the Indian market. As a major producer and exporter of palm oil products in the world market, Malaysia certainly values India as an important destination of our palm products. This event is a proactive initiative from Malaysia to reaffirm its commitment as a palm oil supplier to India. It is hoped that this event will further enhance the trade in palm oil and its products that will not only increase the bilateral trade between the two countries, but also to stimulate the growth in investments and economic cooperation that we have built over the years, in line with the dynamism in growth achieved by India in recent years.

I would like to take this opportunity to thank the Malaysian Palm Oil Council (MPOC) and Malaysian Palm Oil Board (MPOB) for their efforts in organizing this imperative event. I hope that all delegates and exhibitors will make use of this platform to exchange views, explore business opportunities and to forge new or reinforce the commercial linkages or partnerships. Let us build as many bridges of cooperation between Malaysia and India to ensure the sustainability of the oils and fats and palm oil business.

With these words, I wish all the delegates a most rewarding and successful trade fair and seminar.



YB Tan Sri Bernard Dompok
Minister of Plantation Industries and Commodities Malaysia



MESSAGE
CHAIRMAN
Malaysian Palm Oil Council (MPOC)



On behalf of the Organizing Committee, I warmly welcome all delegates to the Malaysia – India Palm Oil Trade Fair and Seminar (POTS) 2012. It is an effort jointly put together by Malaysian Palm Oil Council (MPOC) and Malaysian Palm Oil Board (MPOB) and supported by the Ministry of Plantation Industries and Commodities and local oils and fats associations; The Solvent Extractors' Association of India (SEA), The Central Organisation of Oil Industry and Trade (COOIT), Indian Vanaspati Producers' Association (IVPA), and the Vanaspati Manufacturers' Association of India (VMA).

The event is making another visit to Mumbai after three years and it is timely that the event is once again brought before the Indian audience, the second largest consumer of oils and fats after China and the 3rd largest importer of Malaysian palm oil in 2011.

In line with Malaysia – India POTS 2012 theme 'Managing Global Challenges through Innovative Partnership', it is of the Malaysian palm oil industry's interest to pursue vigorously the economic linkages that have been built over the years and work closely with their Indian counterparts to tap the vast opportunities and to enhance our cooperation to ensure continued success and advantage for both countries.

While palm oil continues to serve the basic needs of food essentials, technology advancement may generate more value added and enhance the usage of palm oil. This event provides a platform for the industry to constantly keep abreast with new developments and other global issues related to the marketing of palm oil. These issues will be featured and well deliberated in the paper presentations by renowned speakers. Thus, I hope all delegates and exhibitors will take this opportunity to engage in discussions that ultimately lead to further business cooperation that will benefit and expand your business entity.

On behalf of MPOC, I would like to take this opportunity to thank and convey our sincere appreciation to the Honorable Minister of Plantation Industries and Commodities, Malaysia, Tan Sri Bernard Dompok for taking his time to officiate this event. I would also like to thank all session chairmen, speakers, sponsors, exhibitors and advertisers for their support and contribution in making this event a success. Last but not least, thank you to all participants and I hope this event will leave a lasting impression in facilitating the success of your organisation in the palm oil industry.

YBhg Dato' Lee Yeow Chor
Chairman, Malaysian Palm Oil Council (MPOC)



MESSAGE
CHAIRMAN
Malaysian Palm Oil Board (MPOB)



It is my great pleasure to welcome all of you to the Malaysia – India Palm Oil Trade Fair & Seminar (POTS) 2012 in Mumbai.

The POTS India is a significant event as India is an important market for Malaysian palm oil products. In the year 2011, India imported 1.67 million tonnes of palm oil products and 120,033 tonnes of oleochemicals products from Malaysia. In addition, some 23,255 tonnes of palm kernel oil, and 2,613 tonnes of finished products were also imported from Malaysia. Malaysia values the support that India gives to the Malaysian palm oil industry and we will continue to provide the support to all our customers in India. We hope that India would continue to import Malaysian palm products in the future. Events such as POTS would provide an ideal platform for members of the oils and fats industry of India and Malaysia to interact. I hope that this interaction would allow exchange of ideas between the industries of both our countries and result in greater trade, particularly for palm products.

POTS India aims to bring to the Indian audience information on various aspects of palm oil, relating to trade, market development and applications. It is hoped that the programme that has been put together will provide the audience more information on palm oil and enhance their appreciation of this versatile gift of nature. Besides the seminar, we have also provided a platform and opportunity for interested industry members and traders to meet, network and discuss, which hopefully, will result in significant trade deals. We also have an exhibition which I hope will allow participants an opportunity to experience closer salient aspects of Malaysian palm oil. I hope that this event will spur greater intake of Malaysian palm oil into India and help strengthen palm oil trade and investments between Malaysia and India.

Last but certainly not the least, I would like to take this opportunity to express my sincere thanks to all sponsors, exhibitors, delegates, participants, session chairpersons, invited speakers and everyone who have contributed to make this event a success.

Thank you.

YB Dato' Seri Utama Shahrir Abdul Samad
Chairman, Malaysian Palm Oil Board (MPOB)



CONFERENCE PROGRAM

ABSTRACTS & SPEAKERS' PROFILE

CONFERENCE PROGRAM

DAY 1 : Thursday, 7 June 2012

0800 Registration Open
Venue:
Morning Tea/Coffee Served

0900 Arrival of Participants

Official Opening

0945 Arrival of The Honourable Minister
Tan Sri Bernard Dompok
Minister of Plantation Industries & Commodities,
Malaysia

1000 Welcoming Remarks
Dato' Lee Yeow Chor
Chairman, Malaysian Palm Oil Council

1015 Special Remarks
Mr. Sushil Goenka
President, The Solvent Extractors' Association
of India

1030 Welcoming Remarks
His Excellency Dato' Tan Seng Sung
Malaysian High Commissioner to India

1040 Keynote Address
The Honourable Minister
Tan Sri Bernard Dompok
Minister of Plantation Industries & Commodities,
Malaysia

1050 Official Opening of POTS India 2012

1055 Signing Ceremony between Exim Bank of
Malaysia, ICICI Bank and YES Bank of India

1100 Official Opening & Tour of The Exhibition Hall
Morning Refreshment

Session 1a Market Challenges & Technical Developments

1120 **Paper 1**
**Indian Vegetable Oils Landscape and
Regulatory Changes**
Prabodh Halde,
Marico Ltd

1150 **Paper 2**
**Palm Oil - for Food Security &
Sustainability**
Tan Sri Datuk Dr. Yusof Basiron
Malaysian Palm Oil Council,
Malaysia

1220 **Paper 3**
**Palm Oil: A Versatile Ingredient
for Food and Non-food
Applications**
Datuk Dr. Choo Yuen May
Malaysian Palm Oil Board,
Malaysia

1250 Q & A

1300 Seminar Luncheon
Venue: Ballroom Prefunction Area

Session 1b Market Challenges & Technical Developments

1400 **Paper 4**
**India Downstream Sector -
Challenges in the Oleochemical
Industry**
Nadir Godrej
Godrej, India

1430 **Paper 5**
**Growing Food Requirement in
India - Impact on Palm Oil
Demand in the Country**
Fatimah Zaharah MdNan
Malaysian Palm Oil Council, Malaysia

1500 Q & A

1530 Afternoon Refreshment
Venue: Ballroom Prefunction Area

1600 **Paper 6**
**Shipping Challenges in the Vegoil
Trade**
Francis Tan
Shipping Challenges in the Vegoil Trade

1630 **Paper 7**
**India Vegetable Oils Demand
Scenario - Impact on the Global Oils
and Fats Prices in the 2nd Half of
2012**
Dorab Mistry
Godrej, UK

1700 Q & A - Wrapped Up Session Day 1

1730 End of Day 1

MPOC reserves the rights to change the conference date, speakers, programme content and venue should circumstances beyond the control of MPOC occurs which so demands.

CONFERENCE PROGRAM

OFFICIAL POTS DINNER

- 1940 Arrival of Guests
-
- 2015 Arrival of the Honourable Minister and Chief Guests at Dinner
-
- 2030 Dinner
-
- 2230 End of the Evening

Day 2 Friday, 8 June 2012

Session 2 Market Trends, Prospect & Price Outlook

- 1000 **Paper 8**
India's Role to Meet the Challenges in the Oils and Fats Scenario
Pawan Kumar
Rabobank India
-
- 1030 **Paper 9**
The Indonesian Duty Structure - Its Impact On The Indian Vegetable Oil Industry and The Way Forward
Nagaraj Meda
Transgraph, India
-
- 1100 **Paper 10**
Changing Dynamics in the Indian Vegoil Complex
Govindbhai G. Patel
GG Patel & Nikhil Research Company, India
-
- 1130 Morning Refreshment
-
- 1200 **Paper 11**
Global Challenges - Food Price Volatility and Food Security in Asia
Emily French
ConsiliAgra, USA
-
- 1230 **Paper 12**
Export Taxes and Import Tariff : Implications for Processing Margins and World Trade
Dr. James Fry
LMC, UK
-
- 1300 **Panel Discussion**
Palm Oil : The Way Forward in India
-
- 1400 **Closing Remarks by**
Datuk Dr. CHoo Yuen May
DG MPOB
-
- 1415 Seminar Luncheon
-
- 1530 End of Seminar

MPOC reserves the rights to change the conference date, speakers, programme content and venue should circumstances beyond the control of MPOC occurs which so demands.

ABSTRACTS & SPEAKERS' PROFILE



Indian Vegetable Oils Landscape and regulatory Changes

Mr. Prabodh Halde
Marico Ltd.

Mr. Prabodh Halde currently working as Head Regulatory Marico Ltd. Marico is one of the fastest growing FMCG company in India with leadership in branded edible oils. Prabodh is having more than 18 years of Industrial experience in area of Quality and Food regulatory. He has worked for coca-cola and ACC Ltd in Past. Prabodh is Vice president of AFST Mumbai, Executive committee member of Solvent Extractor's Association India, Industry committee member AFST Mysore, Expert Panel member FSSAI and FICCI Codex & Food Processing committee & PFNDAI. He has participated in Codex meeting at China in March 2012 as a part of Indian delegation. He has published many articles in scientific journals and news letter. Prabodh is approved trainer from FSSAI and FDA Maharashtra, FDA Gujarat, FDA Goa, FDA Kerala & FDA MP. He has trained more than 1600 Food safety officials so far. He has delivered more than 100 lectures at different national and international conferences. He is regular faculty at various food technology colleges. He is management board member of SNTD Matunga college, Syllabus committee member of ICT Mumbai, CFT Parbhani and Pondechury university. His area of expertise is food safety and Food regulations and published various articles in journals and news letters. He has received various awards includes 2 times best employee awards at Coca-Cola and Four times Value awards at Marico Ltd. He is also active member of UDAAN foundation an NGO working for underprivileged section of the society.

Abstract

The new food safety and standards act's rules & regulations are implemented in India on 5th August 2011. The earlier Act and rules, PFA was repealed after 55 years of existence along with other 7 regulations. The Industry welcome this move and intent of the act is very positive and Act is based on science and risk analysis. Consumer safety is given prime importance. There will be impact on following areas.

- a) Registration, Licensing & Nomination
- b) Import of food
- c) Additive approval process
- d) Innovation & R&D
- e) Reduction in court cases through adjudication process
- f) Fine and penalties
- g) GMP/GHP-Schedule 4 is mandatory for all Food businesses.
- h) FSMS systems and Food recall
- i) Technical person compulsory

This act is based on scientific principles and now since GMP/GHP is mandatory we can see very good scope for food technologist in coming days.

Like any other new law, these regulation will take some time to get stabilized in India. Though the design of the Act is done with positive intention, need to see implementation all across India at state level. Capacity development would be the biggest challenge in coming days.

Since the act has been enacted, we need to welcome this positive change and work towards proper implementation of the regulations.

ABSTRACTS & SPEAKERS' PROFILE

Palm Oil – for Food Security & Sustainability

YBhg. Tan Sri Datuk Dr Yusof Basiron
CEO, Malaysian Palm Oil Council (MPOC)



Graduated in Chemical Engineering and holds two Masters Degrees in Industrial Management and Business Administration and also a PhD in Applied Economic and Management Science.

He was the Director General of MPOB for 14 years, and now CEO of MPOC, besides being Board Member of CBIP (Milling), TH Plantations and Sime Darby Berhad.

He is a Fellow and Past President of Academy of Sciences Malaysia (ASM) and Fellow of the Incorporated Society of Planters (ISP).

Abstract

It was widely reported in the media recently that production of soybeans in the world is expected to record a downturn due to weather factors. This together with the slowdown in the processing of 10 other oilseeds will have a severe impact in the supply of oils and fats in the global market. The growing world population and the need to feed this population will add pressure to the supply of oils & fats.

To meet the growing demand, palm oil can play a vital role to ensure a regular, affordable and sustainable supply which will cover any shortfall in the production of soybeans. Over the years, palm oil has played a significant role not only in supplying oils & fats for the global needs but also has been a leading role in environment preservation through sustainable production methods.

The Western NGOs are going on the offensive to mount their 'attacks' on the oil palm industry. As expected, they have tried to insinuate and belittle the industry's effort to promote the good name of palm oil as a misuse of public funds. The well orchestrated and funded anti-palm oil campaigns by NGOs have clearly distorted the facts pertaining to palm oil. As a result, MPOC, the marketing arm of the industry has to often find suitable avenues to establish the facts relating to palm oil by collaborating with various research organizations worldwide that are free to use their findings and disseminate them to the public in any suitable form.

This paper will show the role that palm oil has played and will continue to play in the global supply of oils & fats. We will also show that palm oil is indeed sustainable, environment friendly and reliable which the world population can depend on for a continuous supply.

ABSTRACTS & SPEAKERS' PROFILE



Palm Oil: A Versatile Ingredient for Food and Non-food Applications

Datuk Dr. Choo Yuen May
Malaysian Palm Oil Board,
Malaysia

Datuk Dr Choo Yuen May is the Director-General of the Malaysian Palm Oil Board (MPOB). She oversees and directs programmes that keep the oil palm industry at the forefront of science and foster economic growth and innovation. She has leveraged on her renowned research and leadership position to take stewardship of six and a half of the 8 entry project points (EPP) for oil palm under the Economic Transformation Program launched recently by the Prime Minister.

Datuk Choo is recognized internationally for her pioneering work in the field of palm biodiesel [normal grade palm biodiesel (pour point + 15°C and winter grade palm biodiesel (pour point – 21°C)]. The principal focus of her current research is the development of novel, efficient and green processes for the palm-based industry. These include the Production and evaluation of palm biofuel including first and second generation biofuel and palm aviation fuel and Production of palm phytonutrients. She also works closely on Sustainability and Climate Change, in particular Life Cycle Assessment of Oil Palm and Products.

Datuk Choo has been elected as a Fellow of the Academy of Sciences Malaysia, Fellow of the Malaysian Oil Scientists and Technologies Association, Fellow of the Malaysian Institute of Chemistry and Fellow of the Malaysian Scientific Association. She has authored and co-authored more than 776 scholarly articles, and 54 patents of which 32 have been granted and 22 pending. Several of the patents have been successfully commercialized, the most significant being the carotene-riched red palm oil and biodiesel technologies. Other technologies are those related to extraction of carotenoids, vitamin E, sterols, squalene, lecithin, co-enzyme Q, production of briquettes from palm biomass and manufacture of palm-based industry solvents and degreaser

Datuk Choo has been honoured with more than 100 scientific and invention international and national awards, the most prestigious of which include The Knight of the International Order of Merit of Inventors awarded by International Federation of Inventors Association (IFIA), Most Outstanding Malaysian Women Award in conjunction with the International Women's Day Celebration 2011, WIPO (World Intellectual Property Organization) Gold Medal for Best Women Inventions 1994 and 2003 and Anugerah Karya Inovasi Saintis awarded by the Ministry of Plantation Industries and Commodities.

Abstract

Palm oil is one of the major vegetable oils that significantly contributes to the world's oils and fats market. R&D efforts have led to the discovery of new applications for palm oil. Its unique characteristic of being semi-solid at ambient temperature allows for its diverse applications in food and non-food products. The fatty acid and triacylglycerol (TAG) composition of palm oil facilitate physical modification by fractionation. Palm oil has good resistance to oxidation, which contributes towards longer shelf life. It is an ideal ingredient in frying oil blends owing to its stability to prolonged elevated temperature. Furthermore, its crystal structure and trans-free characteristic have made it the sought after oil for margarines and shortenings. Most of the palm oil produced is used for food purposes and less than 20% goes into non-food applications. Although smaller in volume, palm oil offers great potential for use in the non-food sector and can be used directly or further processed to higher value-added products such as oleochemicals.

This paper will describe the utilization and application of palm oil in the food and non-food sector covering the oleochemical, biomass and biofuel industry. In addition, this paper will examine the nutritional benefits of palm oil as it is a powerhouse of phytonutrients with potent bioactivities and there is now increasing awareness on the advantages of palm oil from the health perspective.

ABSTRACTS & SPEAKERS' PROFILE

India Downstream Sector – Challenges in the Oleochemical Industry

Nadir Godrej
Godrej, India



BACKGROUND

Massachusetts Institute of Technology, BS, Chemical Engineering, 1973
Stanford University, MS, Chemical Engineering, 1974
Harvard University, MBA, 1976, George F. Baker Scholar

WORK HISTORY

Godrej Soaps Limited, Director, 1976–89; Managing Director, 1989–2001
Godrej Industries Limited, Managing Director, 2001
Godrej Agrovet Limited, Chairman

OUTSIDE COMMITMENTS

The Alliance Francaise De Bombay, President
CII National Council, Member
Indian Hotels Company Limited, Director
Mahindra & Mahindra Limited, Director
Harvard India Centre - Advisor

PERSONAL

Science, linguistics, swimming and poetry; author of "Life and Other Poems", a collection of English and French poems; three sons, ages 19, 17, and 15

Abstract

The paper will discuss the demand and supply of fatty acids, fatty alcohols, glycerine and surfactants. The detrimental effects of the export tax regime in Indonesia will also be discussed. The paper will also emphasize the unique raw materials available in India such as rice bran oil and high erucic rapeseed oil and their importance to the Indian Oleochemical industry. The competitive strengths of India will be emphasized.

ABSTRACTS & SPEAKERS' PROFILE



Growing Food Requirement in India - Impact on Palm Oil Demand in the Country

Fatimah Zaharah MDNan
Malaysian Palm Oil Council (MPOC)

Fatimah Zaharah graduated from Marquette University, USA with Degree in Economics. She is currently working with Malaysian Palm Oil Council as Market Analyst in charge of the Sub Continent Region. She has served the company for more than 10 years. Prior to working with MPOC, she was with Marketing Division of an Oleochemical company.

Abstract

India's food requirements are expected to grow in tandem with her growth in population and improved economy, which will result in increase in consumers' incomes and better living standards as well. Apart from these, changes in population structure will also influence the demand for food.

India's population is expected to grow very rapidly in the next few years. Annually, the Indian population is expected to grow by 1.4%. Besides that, India's population can be considered a young population. In general, young populations have a bigger appetite, which can therefore drive a greater demand for food in the country.

The most glaring fact that contributed to the increase in demand for food in India is the development of the middle-income group. This middle-income group is expected to grow from 50 million people at present to 583 million people in 2025. This income group will then dominate food consumption, and account for 60% of the total spending on food in the country.

The structure of India's population may change in line with her improved economy. Urbanisation is expected increase among the population, which will change the Indian demography, causing demand for food to shift from what has been traditionally consumed. This demand is expected to incline towards processed foods, ready-to-cook and ready-to-eat foods to fulfil the requirements of convenience and health.

These changes in the Indian lifestyle may create opportunities, as well as pose challenges to the demand for oils and fats in the country. The challenges will, hopefully, create opportunities in other areas where palm oil can be utilised, especially in the downstream industries or in more value-added products.

This paper looks into possible areas for the expansion of the palm oil market in India and how the requirements of Indian consumers can be fulfilled.

ABSTRACTS & SPEAKERS' PROFILE

Shipping Challenges in the Vegoil Trade

Francis Tan

Shipping Challenges in the Vegoil Trade



Mr. Francis Tan is currently a Senior Shipbroker attached to KL Maritime (M) Sdn. Bhd. He graduated in Bachelor of Arts (Hons), with major in Finance from University of Hertfordshire, UK. He has nearly 8 years experience in the palm oil industry specializing in shipment of commodities like palm oil and petrochemical products. Prior to that, he built his career in the finance industry handling audit and accountancy and then as an Investor Relations Consultant in an International Investor Relations firm.

Abstract

There are many challenges when one talks about the full spectrum of the Palm Oils shipping trade. This paper helps to enlighten the distinct challenges that the industry faces in the past and current progression. We will explore the various aspects of how this challenges have and had affected the various parties that are involved in the shipping trade. It will also highlight the future challenges to be anticipated as we illustrate the outlook of the sector in times to come.

ABSTRACTS & SPEAKERS' PROFILE



India Vegetable Oils Demand Scenario – Impact on the Global Oils and Fats Prices in the 2nd Half of 2012

Dorab Mistry
Godrej International Limited, UK

Dorab Mistry was born in India in 1953 and graduated from Bombay University in Commerce in 1973. He qualified as a chartered accountant in 1976, having won the President's Gold Medal. He started his career at GODREJ, one of India's leading industrial groups, in 1976. Since 1977 Dorab has been based in London handling the vegetable oil buying and trading portfolio for GODREJ. The company's wide ranging interests in vegetable oil processing, animal feeds, oleo chemicals, alcohols, soaps, toiletries, foods and plantations gives him a unique perspective of the Indian vegetable oil scenario.

Since 1996, Dorab has been a regular speaker on vegetable oil Price Outlook and is regarded as a leading analyst of price behaviour. He also writes and speaks regularly on the Indian economic scene. Dorab has served as India's representative on the managing committee of the International Association of Seed Crushers. He was Vice President of the IASC 2006-2008.

Dorab Mistry has been President of the Zoroastrian Trust Funds of Europe from 1997 to 2005. He is currently a trustee of the Interfaith Network of the UK and Vice Chairman of the Faith-Based Regeneration Network of the United Kingdom.

Abstract

In this paper, Dorab Mistry will review and analyse developments in vegetable oil prices subsequent to the Price Outlook conference of March 2012 in Kuala Lumpur. At POC, Dorab Mistry had made a very bullish forecast for palm oil prices, saying that CPO futures on the Bursa Malaysia were likely to hit 4000 Ringgits by the end of June 2012. He was also very pessimistic about CPO production prospects for 2012, saying that Malaysian CPO production for the year would be 18.6 to 18.9 million tonnes only. In the light of recent developments and the general commodity sell-off that has been seen in most commodity markets, he will comment on those developments. He will further discuss CPO production this far and give a prognosis for the rest of the year. He will also analyse Demand, particularly from India and also from other major palm oil markets. Lastly he will make a forecast for price behaviour for the second half of 2012.

ABSTRACTS & SPEAKERS' PROFILE

India's Role to Meet the Challenges in the Oils and Fats Scenario

Pawan Kumar
Rabobank International



Pawan Kumar is an Associate Director with the Food & Agribusiness Research & Advisory South East Asia team, and a sector specialist in Grains & Oilseeds, Animal Proteins (feed, poultry, meat, seafood) and soft commodities focusing on South East Asia and India.

Based in Singapore, Pawan is responsible for research, advisory and market intelligence of various agribusiness sectors. Since joining Rabobank in 2006 in India, he has authored many reports and articles on Food & Agri related topics, that have been featured in leading industry publications. He is also involved in the Bank's many advisory activities such as advising agri-food companies and government entities in developing business and entry strategies for private and public investment, value chain integration and partner identification.

Before joining Rabobank, Pawan worked for Olam International Ltd for over three years, an agricultural commodity trading and supply chain management company. During that time, he was responsible for overseeing and managing Olam's edible nuts operations in Africa and India.

An electronic engineer by training, Pawan also holds an MBA from Indian Institute of Management, Bangalore, India, one of the most prestigious business schools in the world.

Abstract

India accounts for about 4.5 percent of world edible oil production; 15 percent of world vegetable oil imports; and 11 percent of the world's edible oil consumption. With ongoing growth in population and personal income, the per capita consumption of edible oils in India has been growing steadily. However, the current per capita consumption of about 13.5 kilograms per annum is well below the world average of 21 kilograms per annum, providing growth opportunities for the Indian edible oil industry. Oilseed production had been growing at 4.4 percent per annum since 2000/01. The growth in oilseed production was lead by cottonseed, soybeans and rapeseed/mustard. However, in recent years there has been stagnation in both area and production.

India relies on imports to meet over 50 percent of domestic edible oil requirements. Through the years, India's domestic production of oilseeds has not grown in line with edible oil demand. The productivity of oilseeds in India is lower than the global average. Any further increase in area under oilseed cultivation is a challenge due to a lack of additional arable land and competition from grains and other cash crops. Price-sensitive Indian consumers are shifting to cheaper palm oil for which India depends on imports. Imports of edible oil are expected to continue rising, and India is likely to continue depending on imports to meet its domestic edible oil requirement in the long term. The competition for demand of palm oil is also rising from other emerging and developed economies. With the supply heavily dependent on Malaysia and Indonesia, future supply side squeezes due to weather uncertainty and limitations on plantation expansion will increase volatility in prices. India needs to build supply chain which ensures sustainable supply to fulfill its consumption.

ABSTRACTS & SPEAKERS' PROFILE



The Indonesian Duty Structure - Its Impact On The Indian Vegetable Oil Industry and The Way Forward

Nagaraj Meda
Transgraph, India

Mr. Nagaraj Meda is the Founder, Chairman and Managing Director of TransGraph Consulting, which renders knowledge, based commodity risk management solutions with its focus on commodity research, consulting and technology solutions. He and team TransGraph with 90+ people works in the areas of price forecasting, trading, sourcing, hedging and risk management and serves to leading manufacturing, commodity trading, FMCG and metal companies of the world.

Mr. Nagaraj Meda is a Post –graduate in economics with specialization in International trade/finance from University of Hyderabad (Central University) and has additional qualifications in the fields of technical analysis and portfolio management.

Achievements:

- Hands on experience in the commodity futures markets as a portfolio manger in a commodity hedge fund initially and as a consultant presently. Experienced in various fields of financial markets and worked in the derivatives market and has exposure both at working and managerial levels.
- As a consultant he has drafted risk management policy and hedging practices to leading corporate in India like Dabur, Mahindra and Mahindra, Cadbury India, ITC, Bunge India, Good Hope group etc
- Ideated and developed state of art risk management analytical software, TransRisk for commodity trading and manufacturing companies paving the way of risk quantifications based on VaR framework.
- Customized the volatility modeling and VaR based algorithms for the commodities industry.
- Well recognized and considered as an authority in the field of forecasting using technical analysis and has carved a new concept, “ Mapping the market thought” to forecast the prices.
- Credited for bringing ‘good things’ of trading into ‘sourcing’ through innovative hedging models that suits manufacturing companies.
- Customized the advanced risk management techniques used by large financial institutions operating in multiple asset classes to physical commodity trading and manufacturing industries.
- Presented 50+ papers at various international level conferences related to price forecasting, procurement and risk management.
- Mr. Meda contributes articles/opinions on the ‘economics of various commodities’ in Bloomberg, daily newspapers like Financial Express, Business Line etc.

Abstract

Global oil and oilseed complex is witnessing high volatility and is at critical price levels. Demand and Supply numbers are pressurizing the markets to trade higher and create new highs on one side while the Euro crisis, weak fundamentals of crude oil are pressurizing the markets to drift lower. The influence of price levels on industry's financial health is not proportional in the midst of Indonesian export tax structure and other policies.

The paper would start with “mapping the market thought” of prices by discussing the fundamental and economy factors and relating the same to technical charts and to arrive at the price outlook. In the context of the forecasted price scenario and the Indonesian tax structures, the paper will summarize the impact analysis on the Malaysian, Indonesian and Indian industry.

ABSTRACTS & SPEAKERS' PROFILE

Changing Dynamics in the Indian Vegoil Complex

Govindbhai G. Patel

GG Patel & Nikhil Research Company, India



- (a) He is currently the Managing Partner of GG Patel & Nikhil Research Company. A first of its kind research company in India which is working on primary research about agricultural industry and its dynamics. The company has undertaken several projects & provides detailed statistics with its core competence in oils & oilseeds market.
- (b) Also the Managing Partner of GGN International, an intermediary which helps Indian Refiners procure imported oils like CPO, Palmolien, Crude Degum Soybean Oil, Crude Sunflower oil, Crude Rapeseed oil etc.
- (c) He has spent more than 45 years in the oilseeds Industry, with experience on all aspects of the veg oil Industry. He has experience of running crush plant, solvent plant, and refinery to Vanaspati Industry. He has actively participated in Import of Vegoils & export of oil meals to Europe & South east Asia.
- (d) Ex - President of The Central Organization for Oil Industry & Trade, New Delhi (COOIT) – COOIT is an apex body for all the Associations situated in India relating to Edible Oils, Oilseeds and Deoiled Meals.
- (e) Ex - President of The Solvent Extractors' Association of India, Mumbai (SEA) which is a Premier Association of Oils, Oilseeds and De-oiled Meals industry in India having more than 850 membership.
- (f) Ex - Vice-Chairman of the Vanaspati Manufacturers' Association of India, New Delhi.
- (g) Have presented various Papers at International and National Forums.
- (h) Leader of various delegations sent broad sponsored by Central Government and various Associations for promotion of Oilseeds, Oils and Deoiled Meals export/import and trade in general from India.
- (i) Presently Executive Committee Member of SEA and COOIT and also Convener of Crop Estimate Committee of COOIT.

Abstract

India accounts for about 4.5 percent of world edible oil production; 15 percent of world vegetable oil imports; and 11 percent of the world's edible oil consumption. With ongoing growth in population and personal income, the per capita consumption of edible oils in India has been growing steadily. However, the current per capita consumption of about 13.5 kilograms per annum is well below the world average of 21 kilograms per annum, providing growth opportunities for the Indian edible oil industry. Oilseed production had been growing at 4.4 percent per annum since 2000/01. The growth in oilseed production was lead by cottonseed, soybeans and rapeseed/mustard. However, in recent years there has been stagnation in both area and production.

India relies on imports to meet over 50 percent of domestic edible oil requirements. Through the years, India's domestic production of oilseeds has not grown in line with edible oil demand. The productivity of oilseeds in India is lower than the global average. Any further increase in area under oilseed cultivation is a challenge due to a lack of additional arable land and competition from grains and other cash crops. Price-sensitive Indian consumers are shifting to cheaper palm oil for which India depends on imports. Imports of edible oil are expected to continue rising, and India is likely to continue depending on imports to meet its domestic edible oil requirement in the long term. The competition for demand of palm oil is also rising from other emerging and developed economies. With the supply heavily dependent on Malaysia and Indonesia, future supply side squeezes due to weather uncertainty and limitations on plantation expansion will increase volatility in prices. India needs to build supply chain which ensures sustainable supply to fulfill its consumption.

ABSTRACTS & SPEAKERS' PROFILE



Global Challenges – Food Price Volatility and Food Security in Asia

Emily French
ConsiliAgra, USA

A 4th-generation US wheat farmer from Northern Idaho, Ms. Emily French has long been active in agriculture. After earning a degree in Agricultural Business from Washington State University, she formally began her trading career as a physical cash trader for Cargill, working for the firm's Grain, Oilseed Processing and Wet Milling Divisions. Following Cargill, Ms. French worked for the US Grains Council and World Perspectives in Washington, DC. After 5 years in Washington DC, Emily moved to the investment banking and OTC derivatives markets with National Australia Bank in both New York and Sydney, Australia. She subsequently returned to the US to work as a Senior Vice President in Macquarie's Treasury and Commodity Group structuring investment and hedge OTC (vanilla, exotic) derivative structures. In late 2008, Emily left Macquarie to form ConsiliAgra – an active advice and strategy group covering the world agricultural commodity markets, specializing in grain and oilseeds. Clients include hedge funds, speculative traders, commercial commodity clients and investment banks around the world. She has been a guest lecture in the past year at India's GlobOil conference, Bursa Malaysia's POC 2011 conference, China's International Oils and Oilseeds conference, Indonesia's 7th annual palm oil conference and 2012 price outlook, the NIOP Annual convention and host of other regional addresses. When not on an airplane, Ms. French splits time living in both the US and South America and can always be reached at: efrench@consiliagra.com. Additional information about Emily and ConsiliAgra can be found at: www.consiliagra.com

Abstract

We live in a world where one billion people are added to the consuming population every 11 years. This is a world in the throes of a major realignment impacting global financial and political power following the 2008 financial crisis. Power shifts will continue to be driven by population pressures, rising purchasing power, technological and scientific innovation, climate change and resource competition. Power has shifted from the "elites" to engaged global citizens who are able to form mass political movements within and across national borders through the internet and other cyber connectivity - the Arab Spring 2011 is one such example.

The recent global financial crisis and questions of the continued growth of the galloping economies has created a "new world" where macro volatility will remain a dominant feature based on a "smaller" world model and hypothesis. It has also accelerated the trend of power shifts from national to global regulatory standards and from traditional industrial economies to high growth emerging market economies. In short, the world has never been more intertwined and yet more volatile and reactive. Likewise, there has never been greater pressure on the world agricultural sector to produce for this new world – produce so that all demand is met and world food reserves are replenished. Ms. French's paper on "Global Challenges – Food Price Volatility and Food Security in Asia" will delve into all of this and more as well as issues facing all segments of the world agricultural sector and key fundamental drivers.

ABSTRACTS & SPEAKERS' PROFILE

Export Taxes and Import Tariff : Implications for Processing Margins and World Trade

Dr. James Fry
LMC, UK



Dr James Fry is Chairman and Founder of LMC International. He was educated at Oxford University, where he obtained his MA in Mathematics and PhD in Economics. After teaching Economics at universities in Zambia and Congo and then at Magdalen College, Oxford University, he became a Research Director at CRU, a consultancy in the metals sector. In 1980, he co-founded LMC International. Until 2006, he was the Managing Director and is now the Chairman. LMC International is the leading independent economic and business consultancy for the agribusiness sector around the world, with offices in Oxford, New York and Kuala Lumpur.

Abstract

Export taxes have had a strong influence upon the location of processing and export flows of processed products in three vegetable oils: palm oil, soybean oil and sunflower oil. The paper will review these influences in the context of Indonesian, Argentine and Ukrainian exports.

Import tariffs provide protection to processors in leading deficit markets. Their impact will be examined in relation to the competitive position of export-orientated processors.





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TITANIUM SPONSOR



We are pleased to introduce our company Lotus Refinery Pvt Ltd. which is professionally managed with a large network and infrastructure in home as well as abroad. Our annual turnover is around 1000 crores. Our offices are located in Mumbai, Ludhiana, Singapore, Malaysia, Indonesia and Canada. We are manufacturers and suppliers of LOTUS PREMIUM KACHI GHANI, LOTUS REFINED MUSTARD OIL, LOTUS REFINED SUNFLOWER OIL, LOTUS SOYABEAN OIL, LOTUS COTTONSEED OIL, LOTUS PALMOLIEN OIL, LOTUS VIRGIN OLIVE OIL.

We are starting our own production of Palm oil in Liberia, Canola in the United States & Olive oil in Spain. We have been proposed an area of 2Lacs Acres for Cultivation and refining of Canola oil and Palmoline oil. United States Agriculture Department is providing their full support for this project. We also import Palm oil from Malaysia. All our units are located in Ludhiana & Chandigarh in (Punjab) and Nanded, Khamgaon & Latur in Maharashtra. Lotus Refineries has a modern Hygienic Plant and manufacturers and market top Quality of Mustard oil, Soyabean oil, Sunflower oil, Cotton seed and Groundnut oil. We strive to provide innovative products at competitive Prices, Optimizing customer Satisfaction and to achieve highest level of productivity and reliability.

In other part of India, we are directly Co-ordinating with the farmers of our requirements and the amount is been funded to the farmer directly, this process is taken in consideration in cities like Latur, Nanded and Khamgaon. Lotus Refineries emphasizes on the direct co-ordination with the farmers for the prerequisites and the amount is directly paid to the Farmers in advance which in return will help support our local farmers. We are planning to setup our warehouses where we can co-ordinate easily.

Our brand has been directly responsible for generating business overseas.

Our vision is to generate world's healthiest edible oils and to keep millions of families Healthy and Happy.

We also want to become partner with the Government in Sharing the responsibility of economic and social uplift and development of Indian farmers.

Our, MAIN FOCUS IS NOT ON MAKING A POINT, BUT ON MAKING A DIFFERENCE!!!

Lotus Refinery Pvt Ltd.

402, Town Center - II, Opp. Times Square Building,
Behind Mahalaxmi Restaurant, Sakinaka, Andheri (E), Mumbai - 400 059.

City/State or Province: Maharashtra

Zip/Postal Code: 400059

Country/Region: India

Toll Free No.: 1800-102-3288

Tel: 022-40310666/00-99

Fax: 022-40310610

Website : www.lotusrefineries.com

Email: info@lotusrefineries.com

SPONSORS' PROFILE

TITANIUM SPONSOR



Plantation

Sime Darby Plantation Sdn Bhd is the plantation and agri-business arm of Sime Darby Berhad - Malaysia's leading conglomerate. Sime Darby also operates in the property, industrial, motor, energy, utilities and healthcare sectors, in over 20 countries.

Today, Sime Darby Plantation is one of the world's largest plantation companies, producing about 2.4 million tonnes or 6% of the world's Crude Palm Oil output. Our land bank currently stands at 900,000 hectares in Malaysia, Indonesia and Liberia, of which some 537,000 hectares are planted. Our operations officially expanded to Liberia in January 2010, beginning with a 10,000 hectare plot out of a total of a 220,000 hectare concession area.

As an integrated plantation company, Sime Darby Plantation is involved in the full spectrum of the palm oil value chain. Its downstream business, which spans 14 countries, is involved in the manufacturing of oils and fats products, oleochemicals and palm oil-based biodiesel.

Sime Darby Plantation is committed to realising its goal of becoming the world's premier producer of sustainable palm oil, and thus adheres strictly to the Principles and Criteria of the Roundtable on Sustainable Palm Oil (RSPO) of which it is a co-founding member. Out of 63 Strategic Operating Units (SOU), 55 are now RSPO-certified. This means some 2.2 million MT of our oil is Certified Sustainable Palm Oil, making us the largest producer of sustainable palm oil.

Recognising the challenges it faces in working towards achieving this goal, Sime Darby Plantation invests heavily in research and development (R&D), opening itself to breakthroughs in biotechnology and plantation innovation. In early 2009, we became the first company in the world to decode the genome of the oil palm, opening up various possibilities in improving yield and output of this major food crop.

Sime Darby Plantation strives to maximise returns across the entire value chain. Couched on R&D, our upstream operations continue to seek ways to maximise yield and optimise cost, while improving productivity and efficiency. We are also constantly seeking strategic land bank for expansion. The company will also continue to invest in its downstream sector, in projects and products across geographical boundaries.

Sime Darby Plantation's agribusiness and foods business currently has a product portfolio which includes palm olein based cooking oil (Alif), soft oil cooking oil (canola oil and corn oil-under the O'life brand), fruit juices (Gofresh), sweetened beverage creamer (Alif) and Asian cooking sauces as well as instant laksa sauces (Alif Special Recipe). All these products are distributed by Sime Darby Foods & Beverages Marketing Sdn Bhd.

Sime Darby Plantation Sdn Bhd

Wisma Consplant 1, No. 2, Jalan SS 16/4
47500 Subang Jaya, Selangor Darul Ehsan, Malaysia

Tel : (603) 56317133

Fax : (603) 5636 7588

Website : www.simedarbyplantation.com

SPONSORS' PROFILE

SILVER SPONSOR



Incorporated as a modest manufacturer of hydrogenated vegetable oil or vanaspati ghee at 25 tonnes per day, JVL Agro has grown to be the largest single unit manufacturer of vanaspati in India. We use a modern mechanical physical process technique instead of a chemical synthesis technique to bring our customers the best and healthiest quality of branded hydrogenated vegetable and refined oil. This stringent attention to quality, hygiene, safety and customer satisfaction brought us an ISO 9001-2000 accreditation, making us one of the first organizations in this industry to receive this certification.

We are headquartered in Varanasi with satellite offices in Alwar, Kolkata, Mumbai, Delhi and Singapore. Our vanaspati manufacturing unit in Jaunpur (Uttar Pradesh) and Pahleja (Bihar), along with our mustard oil manufacturing unit in Alwar (Rajasthan) constitute our domestic and international presence.

We are listed on the Bombay Stock Exchange (BSE) and Kanpur Stock Exchange in India.

JVL Agro is committed to delivering high quality products to guarantee complete customer satisfaction. For over 20 years, our brand, Jhoola, has been used by housewives in kitchens across the country as a brand they depend on for their family. This is our greatest strength.

The road ahead integrates our reach across the country with the goodwill we have, our experience, our recognition and our alliances.

Our business model extends backwards into plantations on the one hand and agro-food products on the other, thus setting the foundation for an agro food conglomerate in the years to come.

We have installed a 3 MW Cogen power plant for capturing use of low cost power generation for our Naupur unit and extracted steam being used for processing. This reduces a further processing cost of the unit with substantial margin.

This not only help us in reducing the processing cost but also maintain regular production schedule even in the power break down period.

Being a pioneer in the field, the company's brand Jhoola was recently awarded "Globoil Gold" award, 2006 as the fastest growing Vanaspati Brand in India by Glob oil India.

Emerging company of the year 2007. Awarded by Glob oil. Mr. S.N.Jhunjunwala selected as global man of the year 2008 by the award committed of global India.

JVL Agro Industries Limited
Registered Office:
Jhunjunwala Bhavan, Nati Imli
Varanasi 221 001, Uttar Pradesh
Tel: +91-542-2211312/13
Fax: (0091-0542) 2210480

SPONSORS' PROFILE

OTHER SPONSORS



Liberty Oil Mills Limited

Established in the year 1953, M/S. Liberty Oil Mills today is a leading manufacturer of edible oils, hydrogenated fat, and extractions.

Liberty Oil Mills Limited is one of the largest importers of edible oils in India.

The company has a state of art plant at Maharashtra near Mumbai, India, having a production capacity of 2000 tpd, which is the highest manufacturing capacity in india at a single location. The company is also having plant with a capacity of 250 tpd each at Pune & Nasik in Maharashtra.

The company's coporate office is at Mumbai and sales is effected through depots situated at 27 locations spread alllover India. The company annual turn over is around rs. 2500 crores.

Liberty Oil Mills Limited is managed by a professional team headed by the Chairman and Managing Director, Mr. Parvez. H. Kader.

Liberty Oil Mills Limited

Registered office : Village Bamne
Taluka Shahapur
Dist. Thane (Maharashtra)

Corporate Office :
Amerchand Mansion, 'D' Wing 16, Madame Cama Road,
Colaba, Mumbai-400039

SPONSORS' PROFILE

OTHER SPONSORS



OLIVIA IMPEX PVT LTD

Olivia Impex Pvt Ltd is an International trader of Oleochemicals such as Soap Noodles, Fatty Acids, Glycerine & by-products such as Palm Stearin, PFAD etc. It caters to soap and personal care product manufacturers and also to various other industries. Its very active in Africa and Middle East and also has good presence in Europe, south and central America.

Olivia Impex Pvt Ltd

8th Floor, Premier House Central Road, M.I.D.C Andheri East Mumbai - 400093 INDIA
MUMBAI, INDIA

Tel:+912266920111

Fax:+912228384558

Email: sales@olivia-international.com

Lampe & Schwartze

MARINE UNDERWRITING

LAMPE & SCHWARTZE

Lampe & Schwartze (L&S) is a specialist company underwriting marine risks on behalf of more than 25 first class insurance companies. L&S has a track record of over 150 years in marine insurance and a substantial portfolio in Asian commodity markets with a focus on vegetable oils.

L&S does not consider insurance as merely a financial transaction, but believes in loss prevention to the mutual benefit of clients and insurers. Therefore, a comprehensive approach of risk management measures are initiated to give the client hands-on advice on logistical issues in order to add sustainable value to it's operations while at the same time providing balance sheet protection.

Lampe & Schwartze

Herrlichkeit 5-6, 28199 Bremen
Germany

PO-BOX 10 68 47

28068 Bremen

Germany

Phone: +49(0)421 5907-07

Fax: +49(0)421 5907-239

Email: marine[at]lampe-schwartze.de

SPONSORS' PROFILE

OTHER SPONSORS



Export-Import Bank of Malaysia Berhad (EXIM Bank) was incorporated on 29 August 1995 as a government owned Development Financial Institution through Ministry of Finance (Incorporated).

The Bank was established to promote reverse investment and export of strategic sectors such as capitals goods, infrastructure projects, shipping, value added manufactured products and to facilitate the entry of Malaysian companies to new markets, particularly to the non- traditional markets.

Mandated Role

As an agency under purview of the Ministry of Finance, EXIM Bank's mandated role as specified by the government is as follows:

To provide credit facilities to finance and support export and imports of goods, services and overseas projects with emphasis on non-traditional markets as well as the provision of export credit insurance services, export financing insurance, overseas investment insurance and guarantee facilities.

Strategic Alliances

EXIM Bank continues to pursue alliances with international associations and organizations and have also executed several agreements to further boost its business and market outlook.

EXIM Bank is a member of the Berne Union, an international organization for Export Credit Agencies: a member of Asian EXIM Banks Forum an association of nine EXIM banks in Asia; and International Chamber of Commerce Malaysia.

EXIM Bank in its export promotion effort also collaborates with Malaysian government agencies including Malaysia External Trade Development Corporation (MATRADE), Malaysia

Industrial Development Authority (MIDA), Construction Industry Development Board (CIDB) and Professional Services Development Corporation (PSDC).

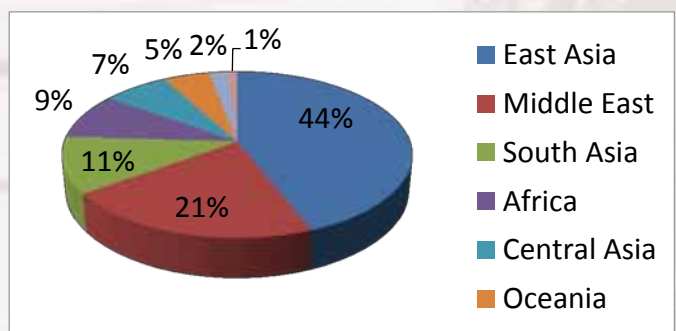
Business Interest

Our business interest is to create awareness, promote and explore business opportunity in Phillipines as the country is one of the main importers in Palm Oil industry. This has signaled a lot of interests on investments in Phillipine's social and industrial infrastructure and we foresees tremendous opportunities for Malaysian service providers to participate in these event.

As a development financial institution (DFI) we strive to facilitate Malaysian companies embark in the global business particularly in the projects or sectors in Construction, Infrastructure, Road Transportation, Consultancy Services, Hospitality Services and Tourism Business, Transportation and Logistics and etc.

List of Foreign / iconic projects completed abroad.

Lending & Guarantee Exposure (Regional Portfolio in 2011)





Project (Public or Private)

- Infrastructures projects (BOO /BOT etc)
- Construction and Manufacturing Plant
- Real Estate/ Commercial Development



Contract (Main or Sub Contractor)

- Mechanical Engineering and Plumbing works
- Public or Commercial development works
- Construction works and Professional services



Trade (Export of Malaysian Goods)

- Manufacturer
- Trading companies semi & finished products

EXPORT-IMPORT BANK OF MALAYSIA BERHAD
Address: LEVEL 1, EXIM BANK, JALAN SULTAN ISMAIL
50250 KUALA LUMPUR, MALAYSIA
Tel : +603 2601 2000
Fax : +603 2601 2452
Email : baharuddin@exim.com.my; akbar@exim.com.my
Website : www.exim.com.my

ORGANISER



M P O C

MALAYSIAN PALM OIL COUNCIL (MPOC)

Corporate Mission

Malaysian Palm Oil Council (MPOC) is charged with spearheading the promotion and market expansion of Malaysian palm oil and its products by enhancing their image and creating better acceptance through awareness of various techno-economic advantages and environmental sustainability of palm oil.

Objectives

- To enhance trade opportunities in the market place by addressing the latest opportunities in the market.
- To encourage product diversification using Malaysian palm oil as the key ingredient, thus gaining a prominent role in new and reformulated products.
- To improve understanding of palm oil, enhancing its application and elucidating its numerous strengths and benefits.
- To uphold the good name of Malaysia Palm Oil by closing the gap between the issues of perception, allegations and realities of palm oil.
- To safeguard Malaysian Palm Oil as the most dominant in terms of market coverage, nutritional benefits, environment sustainability and commercial success.

Malaysian Palm Oil Council

2nd Floor, Wisma Sawit, Lot 6, SS 6, Jalan Perbandaran,
47301 Kelana Jaya, Selangor, Malaysia.

Tel: 603-7806 4097 Fax: 603-7806 2272

Websites: www.mpoc.org.my, www.malaysianpalm.org

ORGANISER



M P O B

MALAYSIAN PALM OIL BOARD (MPOB)

The Malaysian Palm Oil Board (MPOB) is the premier Malaysian government agency entrusted to serve the country's oil palm industry. Its main role is to promote and develop national objectives, policies and priorities for the wellbeing of the Malaysian oil palm industry. It was established on 1 May 2000, taking over, through a merger, the functions of the Palm Oil Research Institute of Malaysia (PORIM) and the Palm Oil Registration and Licensing Authority (PORLA). Each organization had put in about 20 years of service to the palm oil industry and built up impressive track records and achievements. It was for the purpose of rendering more effective service and giving greater national and international focus to the industry that MPOB was instituted.

MPOB's vision is to become the premier Nobel Laureate-producing research and development institution in Malaysia, and providing leadership and impetus for the development of a highly diversified, value-added, globally competitive and sustainable oil palm industry. Its stated mission is to enhance the well-being of the Malaysia oil palm industry through research, development and excellent services.

The MPOB has played an active role in developing new technologies which have contributed to the advancement of the Malaysian oil palm industry. In leading the industry, MPOB provides and promotes strong scientific and technological support through its commitment to R&D, the commercialisation of its research findings and the transfer of knowledge and innovation. It also plays a significant role in matters relating to registration, licensing and enforcement.

Malaysian Palm Oil Board

6 Persiaran Institusi, Bandar Baru Bangi, 43000 Kajang, Selangor, MALAYSIA

Tel. No.: + (603) 8769 4400 Fax. No.: + (603) 8925 9446

Email: tas@mpob.gov.my Website: www.mpob.gov.my

LEAD SUPPORTER



THE SOLVENT EXTRACTORS' ASSOCIATION OF INDIA

Organisation registered with the Government of India, 1963
Premier Association of Vegetable Oil Industry & Trade
ISO 9001:2008 CERTIFIED

- The Solvent Extractors' Association of India (SEA) was formed in 1963 with the objectives to help & foster development of Solvent Extraction Industry in India. SEA is broad based all India apex body of Solvent Extraction Industry. Over the years, the Association's scope and sphere of activity have expanded & today it is the Premier Association of Vegetable Oil Industry & Trade in India.
- Association's present strength is over 850 members. SEA membership represents 330 working Solvent Extraction Plants, 94 Oil Mills, 193 Vegetable Oil Refiners, 31 Vanaspati Manufacturers and 14 Compound feed & 23 Fatty Acids Manufacturers. It's Associate members consists of Merchants & Exporters, Foreign Buyers, Brokers & Dealers, Edible Oil Importer, Surveyors, Plant & Equipment Manufacturers, Clearing & Forwarding Agents, Ports & Portals, etc.
- SEA is the first Association in Vegetable Oil & Oilseed sector to receive quality standard ISO 9001:2000 registration in July 2004 and later upgraded to ISO 9001:2008. This helps SEA to further improve its service to the members and it's image as premier Association of vegetable oil industry in India and abroad.
- Association is recognised as a Non Government Organisation (NGO) by Ministry of Agriculture, Govt. of India & has representation on various bodies / committees set up by the Government.
- Association is also approved 'Trade Promotion Organisation' (TPO) by Ministry of Commerce, Govt. of India for exports of various meals, compound feeds for animal & poultry and minor oils.
- The Association has signed a MoU with Bombay Commodity Exchange Ltd., and Multi Commodity Exchange of India Ltd., for Futures Trading in oilseeds & its derivatives.
- SEA has signed MoU with NOPA (U.S.A), COPA (Canada), ASA (U.S.A.) and PORAM (Malaysia) for mutual co-operation.
- It is committed to the development of Vegetable Oil Industry in India by furnishing latest technical, marketing & other relevant information to its members through various Circulars, News Circulars, Seminars, Zonal Meetings, Delegation Reports, Handbooks, E-Mail & Website.
- 74th IASC World Congress was organised by SEA & COOIT in January 2005 at Mumbai. Also International Conference on Vegetable Oil Sector, viz. Global India is sponsored by the Association every year.
- Association presents awards every year to the Highest Processors & Exporters of the Commodities serviced by the Association to encourage processing, export and also offers awards & assistance to research institutes for innovative technology in upgrading plant & machinery.
- Provides up to date information on vegetable oil trade & industry and its exhaustive data bank gives the latest information with the help of exclusive Website.
- It is financially autonomous & functions entirely as private sector body.
- It is associated with various reputed National & International Bodies & Associations like CII, FIEO, ASSOCHAM, FICCI, IMC, COOIT, OTA, BCEL, AOCS (U.S.A.), GAFTA (U.K.), IGTC (U.K.), A.S.A. (U.S.A), NOPA (U.S.A) & COPA (Canada), MPOC (Malaysia) and PORAM (Malaysia), FOSFA (U.K..)
- The Association publishes SEA Handbook on the Indian Vegetable Oil Industry & Trade in hard copy and CD form, every 3 years.
- Person interested in Vegetable Oil Industry is welcome to join as Associate member.

The Solvent Extractors' Association of India (SEA)

142, Jolly Maker Chambers No. 2, 14th Floor, 225, Nariman Point, Mumbai-400 021, India.

Phone: (91-22) 22021475-22822979

22028911 (Exe. Director)

Fax: (91-22) 22021692

Email: solvent@mtnl.net.in Website: www.seaofindia.com

OTHER SUPPORTERS



THE CENTRAL ORGANISATION FOR OIL INDUSTRY & TRADE
(APEX BODY FOR OILSEEDS & OILS INDUSTRY & TRADE)

The Central Organisation for Oil Industry & Trade (COOIT) was formed in 1952 as the National Apex Organisation of the entire vegetable oil and oilseeds sector in India. Its membership spans whole of India across all sectors of the vegetable oil trade and industry and its membership includes over large no of ...leading Associations in different parts of the country representing regional and sector specific interests such as Oil Milling industry, Refining industry, Vanaspati, Solvent Extraction, Soaps industry, Export-Import Trade etc. including Export Promotion Associations and Future Trading Exchanges in oilseeds/oils. In addition, nearly 150 prominent manufacturers/business houses and traders connected with oilseeds and their products, machinery manufacturers, service providers etc. are also members of The Central Organisation.

The affairs of the Central Organisation are managed by the Executive Committee of COOIT whose meetings are held at regular intervals in different parts of India.

Major Objectives:-

- 1 To promote, aid help, encourage, develop and protect industry, commerce and trade in oilseeds, vegetable oils, oilcakes and allied products.
- 2 To work for increasing oilseed production in the country and play the role of a catalyst in this regard, by bringing together all the stake-holders for coordinated efforts to increase production and productivity of oilseeds.
- 3 To promote co-operation among Associations, firms, companies and persons engaged in/or connected with the vegetable oils and allied products.
- 4 To deal with the day-to-day problems of the oilseeds, vegetable oils, oilcakes and allied industries and/or trade on regional, national or international level and secure redressal thereof from any Government, Central, State or Local or any other Authority.
- 5 To promote and organise scientific and technological development and research to advance oilseeds, oils and allied products industry and trade.
- 6 To Frame Government policies appropriately and legislation having a bearing on the vegetable oil industry and trade.

AREAS OF SPECIAL INTEREST CROP ESTIMATION

One of the major functions of COOIT is to collect data from all over India and release Advance Estimates of Oilseeds crops, both for Rabi and Kharif. These estimates are periodically reviewed and updated and based on the oilseeds production, their use for direct consumption and other uses, COOIT also estimates the total availability of edible oils in the country on an yearly basis.

DATA COLLECTION, ANALYSIS AND DISSEMINATION :

Prices of oilseeds/edible oils, exports and Imports of edible oils and Oilmeals, oilseed production trends globally, price movements and such other information is collected, collated, analysed and made available to members on a regular basis.

ANALYSIS OF GOVERNMENT POLICIES :

COOIT undertakes an in-depth study and analysis of various policies announced by the Government, from time to time, having a bearing on edible oil sector and advises members on the effect of these policies.

COOIT's INTERACTION WITH GOVT.

COOIT is represented on the various Committees of the Government of India, concerning oilseeds/oils sector and regularly interacts with Mission Director of ISOPOM, Directorate of Vanaspati, Vegetable Oils & Fats; Bureau of Indian Standards; National Codex Committee and other related authorities/agencies of the Central and State Governments. COOIT's views are considered by the Government while taking major policy decisions.

OTHER SUPPORTERS

IMPORTANT ANNUAL EVENTS ORGANISED BY COOIT

- * All India Convention on Kharif Oilseeds (Winter crops), Oil Trade & Industry
- * All India Seminar on Rabi Oilseeds (Summer Crops), Oil Trade & Industry

Major Promotional activities/events

- Large Scale Interactive Workshops for increasing oilseed production
- Training programmes for farmers, with help from ICAR and various oilseeds research centres and State Governments.
- International Oils and Fats conclave
- National Award for increasing oilseed productivity
- National Award for technology upgradation

The Central Organisation has effectively tackled various problems of the vegetable oil industry and trade and maintained close and continuous liaison with concerned Ministries/Departments of the Government, the Central Organisation has pursued important matters such as increasing MSP of oilseeds, productivity enhancement, short term/medium term/long term measures to make the country self sufficient in edible oil sector, harmonization of interest of farmers, consumers and oil industry/trade, liberalization of export/import policy, GST on edible oils/oilseeds, service tax etc. with the concerned Departments of Central/State Governments.

In order to provide safe edible oil to the consumer, science based observation/suggestion have been/are being provided to the Food Safety and Standard Authority of India (FSSAI), Ministry of Health and Family Welfare Govt. of India to frame/revise Food Safety and Standard Rules and Regulation under the food safety and standard act, 2006 for harmonious operators in the country.

Concerted and effective follow up of matters of vital importance to the vegetable oil sector at all appropriate levels has enabled speedy resolution of the problems. Important matters addressed include:- maintaining an appropriate duty structure; rationalizing import duties; tariff values; safeguarding of interests of vegetable oil industry in FTA's/PTA's etc. COOIT, through its broad based membership, is always vigorously pursuing matters of common interest, for an accelerated and balanced development of the entire sector. COOIT's major strength is its wide membership across the country covering all segments of the vegetable oil sector.

The Central Organisation For Oil Industry And Trade

4-M, DCM Building, 16, Barakhamba Road,
NEW DELHI - 110 001.

Tel: 011-23712058, 43507519 Fax: 011-23719140

E-Mail: info@cooit.org, cooit.org@gmail.com

Website : <http://www.cooit.org>

OTHER SUPPORTERS



INDIAN VANASPATI PRODUCERS' ASSOCIATION

IVPA constantly endeavours to promote, protect and safeguard the interests of the domestic industry and enables its members to seek out new initiatives and frontiers to take better informed decisions to promote its future growth and development.

Industry Profile

IVPA is an industry specific association comprising of manufacturers of vanaspati, other hydrogenated products and refined oils in India.

About the Association

The association was established in 1977 and incorporated as a Section 25, Company under the Companies Act, 1956 on 9th of March, 1979 with its registered office at New Delhi. The affairs of the association are managed by the Executive Committee which comprises of elected representatives of members from the various States. IVPA has an elected President and Vice President from amongst its members apart from Secretary General to represent the association before all agencies, government or otherwise.

Membership

The membership of the association comprises of subscribing members. The Executive Committee of the association is authorized to admit as a member any person, firm or company which is engaged in the business of manufacturing vanaspati, other hydrogenated products and refined oils in India.

IVPA Knowledge Net-work

The association is a member of the leading chambers of commerce and industry in India. It also maintains business and professional relations with the Malaysian Palm Oil Council, the American Soyabean Oil Association, The Solvent Extractors' Association of India (SEA), The Oil Technologists' Association of India (OTAI) and The Central Organisation for Oil Industry & Trade (COOIT).

Data Bank

IVPA maintains a data bank on oilseeds, edible oils and vanaspati production both for the country and the world. It is also equipped with the latest prices prevailing in the national and international markets for rendering suitable advisory services to its members.

In brief, it maintains all the current and historical information pertaining to government policies notifications and other allied matters for ready reference.

Some of the Advantages of Membership

- First and foremost a member can play a role in moulding the future of the industry and in influencing the changes in government policies.
- He can access the latest & timely information on key issues which will help in making the business more effective and profitable.
- He can access the data bank resources and also bench mark his factory's performance against that of other factories by accessing the factory-wise actual monthly production of vanaspati (bulk & small), bakery shortening, margarine and refined oil
- He can receive information on important national and international seminar/conferences.
- He can get regular feedback on the industry's problems and government's response.

- He can interact and benefit from the experience of other members with long experience in the edible oils & fats industry.
- He will have the privilege to attend the annual session of the association and get the feedback on the industry's problems and the government's response to the same. A copy of the Annual Report which is the only comprehensive docket containing operational and statistical data of the industry will be reserved exclusively for the members.
- He is entitled to have a free copy of the annual souvenir, when published. It contains articles written by eminent persons in the field of oils & fats and gives a rare insight into the operations of the industry for leveraging his own performance to greater heights.
- He will be apprised of the latest government notifications and orders concerning operations of the vanaspati industry. He can seek clarification on any aspect of the order for effective implementation.

The above list is only illustrative and not exhaustive of the multifarious advantages which will accrue to the member of the association.

Power of Information

The most essential requirement for running edible oils and vanaspati business successfully, is to be well up with the latest and precise information. The IVPA makes it a point to keep its members abreast with the day to day and latest developments & policy changes in the edible oils and fats sector through fax, telephone, e-mail and post. Quick and timely decisions based on authentic information are the keynote for success in this industry.

For further details regarding the association, its membership etc. get in touch with the Secretary General at the following address:

Shri S P Kamrah
Secretary General
Indian Vanaspati Producers' Association
908, Padma Tower I
Rajendra Place
New Delhi - 110 008
Tel : 011-25724310, 24522215
Telefax : 011-25714217
E-mail : ivpadelhi@gmail.com

OTHER SUPPORTERS



VMA

THE VANASPATI MANUFACTURERS' ASSOCIATION OF INDIA

The Vanaspati Manufacturers' Association of India (VMA) was formed in the year 1939 as an informal group. It served as a platform for the Industry to address common issues like organization of supplies for Defence, product standards and maintenance of essential supplies.

The Association was incorporated as a non-profit Company in the year 1944.

Serving as a representative voice of the Industry, VMA addresses itself to the developmental issue of the Industry, trade policies, fiscal policies, quality standards, etc. The Association is represented on the Science & Technology Advisory Committee (Ministry of Consumer Affairs, Food & Public Distribution), the Food Safety and Standards Authority of India (Ministry of Health & Family Welfare) and the Technical Committee of the Bureau of Indian Standards in recognition of its abiding contribution to the development of this sector.

Like any other Industry Association, VMA's scope of activities include :-

- Takes legitimate steps to promote law/regulations for furtherance and protection of Industry
- Collects and Disseminates statistical information on Vanaspati Industry/Allied Product Matters
- Continuously surveys matters affecting Industry and pursues appropriate remedial steps
- Cooperates with other Trade/Industry Associations, Research Bodies etc. for furtherance of common objectives
- Encourages fellow feelings amongst Manufacturers of Vanaspati / Allied Products.
- The Association is managed by a Managing Committee. The position of Chairman, Deputy Chairman and the Managing Committee are filled by elections every year.

Present Office Bearers:

Shri Pramod Dugar, Chairman
Shri Prakash Chawla, Deputy Chairman
Shri S Gurumoorthi, Executive Secretary

Members of the Managing Committee

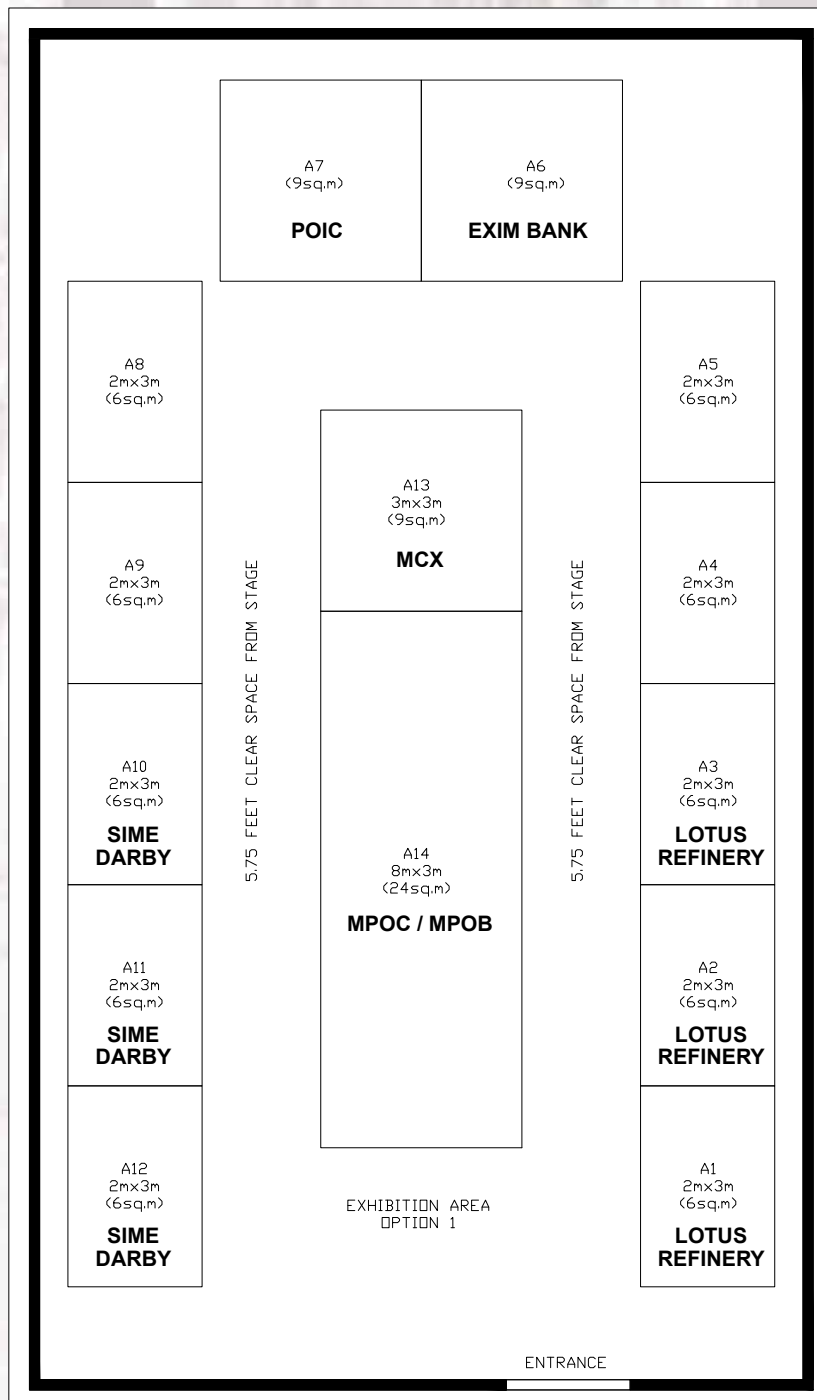
| | |
|--------------------|----------------------------|
| Shri Praveen Dalal | Shri Siraj Chaudhry |
| Shri B K Swaika | Shri Shyam Sundar Nangalia |
| Shri S B Mahen | Shri Anil Chugh |
| Shri Sushil Goenka | Shri Pravez H Kader |
| Shri S K Agarwal | Shri V Hazare |
| Shri G B Chawla | |

The Vanaspati Manufacturers' Association Of India
908 Akashdeep Building, 26-A Barakhamba Road New Delhi 110001
Ph: 011-23312640: Fax: 011-23316598
Email: vma.delhi1@gmail.com



TRADE EXHIBITION

EXHIBITION FLOOR PLAN



BOOTH NO.

LIST OF EXHIBITORS

A10 - A12

SIME DARBY PLANTATION SDN BHD

A1 - A3

LOTUS REFINERY

A6

EXIM BANK

A14

MALAYSIAN PALM OIL COUNCIL (MPOC)

A14

MALAYSIAN PALM OIL BOARD (MPOB)

A7

POIC SABAH SDN BHD

A13

THE MULTI COMMODITY EXCHANGE OF INDIA LTD (MCX)

EXHIBITORS' PROFILE



Plantation

SIME DARBY PLANTATION SDN BHD

BOOTH NO: A10 - A12

1st Floor, Wisma Consplant 1,

Phone : +603 - 5631 7133

No. 2, Jalan SS 16/4, 47500 Subang Jaya,

Fax : +603 - 5631 7588

Selangor Darul Ehsan, Malaysia

Website : <http://plantation.simedarby.com>

Contact Person: En. Alfyan Mohd Adnan,
Head, Internal Communications & Branding
Divisional Corporate Communications Department

Sime Darby Plantation is one of the largest palm oil producers in the world, producing about 2.4 million tonnes or 6% of the world's annual crude palm oil output. We operate more than 900,000 hectares of oil palm estates in Malaysia and Indonesia, and also in Liberia. We are also involved in downstream businesses related to the industry, manufacturing edible oils and fats products, oleochemicals and biodiesel. We also produce and market a range of Fast-Moving Consumer Goods (FMCG) products including cooking oil and juices. We invest heavily in research and development in our quest to become the world's premier producer of sustainable palm oil.

Products / Services: CPO, CPKO, oils & fats products, agribusiness & food products, oleochemicals, biodiesel, plantation management services and consultancy.



LOTUS REFINERY PVT LTD.

BOOTH NO: A1 - A3

402, Town Center - II,

Toll Free No.: 1800-102-3288

Opp. Times Square Building,

Tel: 022-40310666/00-99

Behind Mahalaxmi Restaurant, Sakinaka,

Fax: 022-40310610

Andheri (E), Mumbai - 400 059

Website : www.lotusrefineries.com

India

Email: info@lotusrefineries.com

Lotus Refinery Pvt Ltd. which is professionally managed with a large network and infrastructure in home as well as abroad. Our annual turnover is around 1000 crores. Our offices are located in Mumbai, Ludhiana, Singapore, Malaysia, Indonesia and Canada. We are manufacturers and suppliers of LOTUS PREMIUM KACHI GHANI, LOTUS REFINED MUSTARD OIL, LOTUS REFINED SUNFLOWER OIL, LOTUS SOYABEAN OIL, LOTUS COTTONSEED OIL, LOTUS PALMOLIEN OIL, LOTUS VIRGIN OLIVE OIL.

EXHIBITORS' PROFILE



EXPORT-IMPORT BANK OF MALAYSIA BERHAD

BOOTH NO: A6

Level 1, Exim Bank, Jalan Sultan Ismail
50250 Kuala Lumpur, Malaysia

Phone : +603 2601 2000

Fax : +603 2601 2452

Website : www.exim.com.my

Email : baharuddin@exim.com.my
akbar@exim.com.my

Contact Person: Baharuddin Muslim, Assistant Vice President
Akbar Yunan, Relationship Manager

Business Activities :

Export-Import Bank of Malaysia Berhad (EXIM Bank) was incorporated on 29 August 1995 as a government owned Development Financial Institution through Ministry of Finance (Incorporated).

The Bank was established to promote reverse investment and export of strategic sectors such as capitals goods, infrastructure projects, shipping, value added manufactured products and to facilitate the entry of Malaysian companies to new markets, particularly to the non- traditional markets.



MALAYSIAN PALM OIL COUNCIL (MPOC)

BOOTH NO: A14

2nd Floor, Wisma Sawit,
Lot 6, SS 6, Jalan Perbandaran,
47301 Kelana Jaya,
Selangor, Malaysia.

Phone : +603 - 7806 4097

Fax : +603 - 7806 2272

Website : www.mpoc.org.my

www.malaysiapalmoil.org

Malaysian Palm Oil Council (MPOC) is charged with spearheading the promotion and market expansion of Malaysian palm oil and its products by enhancing their image and creating better acceptance through awareness of various techno-economic advantages and environmental sustainability of palm oil.



MALAYSIAN PALM OIL BOARD

BOOTH NO: A14

6, Persiaran Institusi
Bandar Baru Bangi
43000 Kajang, Selangor, Malaysia

Tel : 603 - 8769 4400

Fax : 603 - 8925 9466

Website : www.mpob.gov.my

Telex : MA 31609

MPOB is responsible for providing the scientific and technological support to the Malaysian palm oil industry. Besides R&D, MPOB's activities encompass registration, licensing and enforcement, consultancy, commercialization of technologies and services.

EXHIBITORS' PROFILE

POIC

POIC SABAH SDN BHD

17th Floor, Wisma Perindustrian
Jalan Istiadat, Teluk Likas
88400 Kota Kinabalu, Sabah

Phone : +6088-272261
Fax : +6088-272580
Email : roselinda@poic.com.my
Website : www.poic.com.my

BOOTH NO: A7

Activities:

POIC Sabah Sdn Bhd is a government owned company responsible to develop a 4,500 acre Integrated Industrial Park with initial core project of setting up the first Palm Oil Industrial Cluster (POIC) in Malaysia. It's project located at POIC Lahad Datu is strategically located in the oil palm belt of Sabah (1.4mil.ha), has a natural sheltered deep harbour (over 20 meters) and proximity to the South East Asia market makes us an ideal investment location. In addition to the palm oil downstream and biomass activities, there are other sectors such as oil & gas, petrochemical, energy intensive sectors, ship repairs, trading hub in the oil palm products as well as petroleum products, logistics & warehousing, transit hub, bulking facilities for palm oil, chemical products, and crude petroleum.

MCX
METAL & ENERGY
Trade with Trust

MULTI COMMODITY EXCHANGE OF INDIA LTD. (MCX)

CTS No. 255,
Exchange Square,
Suren Road, Andheri East
Mumbai – 400093, India

Phone : 022 6731 8888/022 6649 4000
Fax : 022 6649 4151
Email : info@mcxindia.com
Website : www.mcxindia.com

BOOTH NO: A13

The Multi Commodity Exchange of India Ltd (MCX) is a state-of-the-art electronic commodity futures exchange set up by Financial Technologies (India) Ltd (FTIL). The demutualised exchange has permanent recognition from the Government of India to facilitate nationwide online trading, clearing and settlement operations of commodities futures transactions. MCX, India's first listed exchange, is also India's largest commodity exchange and world's third largest commodity futures exchange.

ONE FRUIT. COUNTLESS WONDERS.

Malaysia Palm Oil. A single crop with many priceless contributions. To the environment. To health. To livelihood. And the economy.

Its trees give us oxygen and fight against global warming. Its fruit gives us vitamins and energy. Malaysia Palm Oil also provides livelihood to millions around the globe, making large economic contributions to Malaysia and the world.

It's more than just oil. It's a gift from nature. A fruit for life.

Malaysia Palm Oil.

A gift from nature. A gift for life.



Vegetable Cooking Oil



Vegetable Fats

Eezdee Intrade Sdn Bhd (Eezdee) is mainly involved in the export of consumer and industrial food product worldwide.

Our vision is to be the most reliable and effective Malaysian exporter of Halal food, consumer and industrial products with a strong and reputable presence in the Muslim society.

With 30 years of valuable experience and credibility, Eezdee's founder has been acknowledged and accepted as a reliable, efficient and effective trader, exporter and supplier of palm oil and dairy products in the global marketplace.

Eezdee's areas of expertise include the processing and exporting of consumer-packed foodstuff comprising of oil and fats products, dairy products, agricultural products and others such as cereal, canned foods and bottled products.

We are committed and confident towards reaffirming our leading role as a major player in the industry. With the collaborative efforts and support from our suppliers and highly dedicated management team and staff, we will definitely continue to deliver the best value of products and services to our customers.

Eezdee Intrade Sdn. Bhd.

45-1, Jalan Wangsa Delima 2A,
Pusat Bandar Wangsa Maju,
53300, Kuala Lumpur.
Phone : +603 - 4143 0966



eezdee intrade

Refined Palmolein

- **Vitamins**
- **Stable at high frying Temperature**
- **Keeps The Taste Of Food Intact**



Sone Sa Khara, Swaad Sehat Se Bharpur, Lotus Brand Refined Palmolein

Lotus Brand Refined Palmolein, well-balanced healthy edible oil is now an important energy source for mankind. Today it is widely acknowledged as a versatile and nutritious vegetable oil; Trans fat free with a rich content of vitamins and antioxidants. Lotus Brand Refined Palmolein is an excellent source of beta-carotene so the health benefits of palm oil are mostly associated to its beta-carotene content. Lotus Brand Refined Palmolein is odorless and tasteless so it is perfect option for people who don't like the smell and taste of the most marketed oils. Lotus Brand Refined Palmolein is full of antioxidants that keep skin looking younger by protecting the skin cells.



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partnership for progress

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Jhunjunwala Bhawan, Nati Imli, Varanasi - 221001(U.P.) India

Tel. : +91-542-2595930 -31 ■ Fax: +91-542-2595941

E-mail : info@jvlagro.com ■ Website: www.jvlagro.com

Manufacturing Plants :

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हर रसोई की शान



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want to cook delicious sumptuous meal for you family.



Ruchi

Ruchi Soya Industries Limited

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Learn more at www.simedarbyplantation.com



Plantation